BUILDING BLOCKS BUSINESS PLANNING LTD. SAMPLE PLAN

ACMEINC. BUSINESS PLAN

NOTE: This plan is a sample prepared by Building Blocks Business Planning where the original business name and other pertinent information have been changed for client privacy purposes. Any similarities with actual companies are purely coincidental.

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Executive Summary

Introduction

ACME Inc. operating under business name ACME (also referred to as "Company") is a bakery retail establishment located in a prime shopping center in Richmond, British Columbia. Company's main aim is to offer its products at a competitive price to meet the demand of the middle-to higher income local area residents and tourists. The Company expects to catch the interest of a regular loyal customer base with its broad variety of baked goods and pastry products. ACME Inc. has plans to build a strong market position in the city, due to the owner's extensive 25 years of industry experience, mild competitive climate in the area and a comprehensive marketing strategy.

The Company

ACME Inc. started as a family business in year 1996 incorporated under business name ACME Holdings Ltd. Since then, it has expanded into two locations, one in Richmond and one in Vancouver. Under ABC's management, the company had great success and achieved \$XXX million in sales in 2019. As the leases of both locations expire this year and the founding member (ABC's mother) decided to retire, ABC decided to restructure and rebrand the business. To have a fresh and clean start, he incorporated a new entity, ACME Inc. in which the Company will operate under. In addition, he will terminate the current two stores and shift all focus to starting a new ACME Inc. location at Sample Mall in Richmond. The new storefront will have an attractive and appealing design with a modern concept. ABC aims to rebrand the bakery using innovative ideas and effective marketing strategies. As the owner, general manager and baker, ABC brings to the Company 25 years of extensive experience in the retail bakery industry. He has fully

customer base for the bakery. ABC's passion and dedication to continue the success of his family business is what makes him excellent at his job.

managed and operated ACME Inc.'s previous two locations and built a loval

The bakery specializes in offering a range of high quality baked goods and pastries at competitive prices. Its target markets are local residents and tourists in the middle-to-higher income range.

Company Ownership

ACME Inc. is registered in the province of British Columbia. The Company was formed in 2019 with the trade name ACME Inc.. The Company is solely owned by ABC (100%).

Company Location

The Company will maintain a physical storefront at the following location:

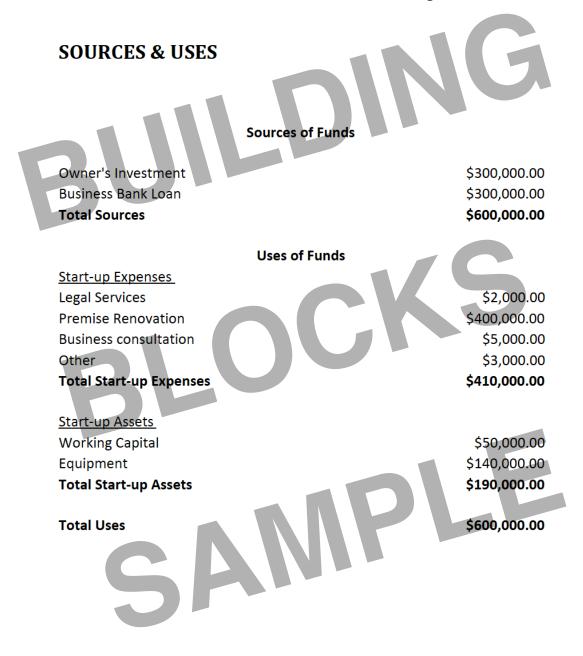
Sample Location Sample Address Bichmond BC

Financial

Company's owner, ABC, will contribute \$300,000 of its own capital and borrow \$300,000 as a business bank loan. This will cover the bulk of the start-up expenses and initial working capital required. Company's break-even Analysis is based on the forecasted average of the first two-year figures for total sales, initial expenditures and all other operating expenses. Such analysis shows that Company is expected to break-even by the fourteenth month of operations. In addition, based on financial forecast, it is estimated to reach a total sales of \$1.15M in year 1 and \$2M by year 3, with a 6% and 17% net profit margin respectively. With the growth in sales, the company is also expected to grow in size to a total of 13 employees by year 3.

Use of Funds

The table below outlines the sources and uses of funding:



COMPANY OVERVIEW

ACME Inc. aims to offer high quality pastry products at a competitive price to meet the demand of the middle-to higher-income local market area residents and tourists.

Keys to Success

ACME Inc.'s keys to success include, but are not limited to:

- 1. Providing the highest quality product with personal customer service.
- 2. Competitive pricing.
- 3. A well-established brand name in business since year 1996.
- 4. Owner's 25 years of extensive industry experience.
- 5. Owner's know-how and personal hands on knowledge as the Master pastry chef.
- 6. Unbeatable location with mild competitive climate in the area.

Product Description

ACME Inc. offers a broad range of freshly prepared bakery and pastry products made to suit the customer, down to the smallest detail. The bakery provides specialty breads in Japanese and French styles, tarts and pastries such as fresh fruit mousse and mango fruitcake. All of its baked goods are made without additional coloring or preservatives. Its products are perfect for casual consumption, wedding, birthday or special occasions. Below is the list of products available:

- Specialty Buns (variety of toppings and fillings)
- Breads
- Cookies
- Swiss Rolls
- Pastries
- Cakes (Whole or By the Slice)
- Wedding Cakes
- Customized Cakes



5

ACME Inc. also plans to offer the following marketable and special occasion products to attract more segments of customers:

• Salted egg infused products

Salted eggs have always been a staple in many Asian cuisines. Lately, salted egg infused products such as salted egg chips have created a new craze in Asia. ACME Inc. plans on creating a new product line featuring this concept. It will include products such as salted egg croissants and salted egg savoury biscuits. Given the high population of Asians in Richmond, introducing these new bakery goods will be a big hit in the area.



• Special Occasion Products

To attract more customers, ACME Inc. will introduce seasonal products cater to special occasions. For example, moon cakes for Lunar Festivals. Its moon cakes are all made local without any added preservatives. In addition, the bakery will offer Chinese pastries and snacks for Chinese New Year, cookies for Christmas and Valentine's Day.



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MARKET ANALYSIS

The Market

The bakery market in Canada, including frozen bakery and desserts, registered total value sales of C\$8.6 billion and total volume sales of 1.2 million tonnes in 2011 with C\$1.2 billion of that is attributed to unpackaged/ artisanal bread and C\$73.1 million for bread substitutes such as crisp bread or snack bread.¹ In 2015 the annual spending on baked goods in British Columbia per household averaged \$561². Demand can be high for baked good because many people have no time to bake at home, making convenience a large factor that impacts growth and sustainability of this market segment.

There are currently about 30 dedicated bakeries in the city of Richmond, with fewer than 15 of these being Asian influenced bakeries like ACME Inc.

Market Segmentation

ACME Inc. will focus on middle and upper-income markets. These market segments make up a large portion of the Richmond and Vancouver population, and consume the majority of artisanal bakery products.

Existing Customers

In 2019 the sales of the existing Richmond and Vancouver ACME Inc. grossed \$XXX and \$XXX respectively, and have been growing annually since 2000. They are critical to sustaining Company in the long run.

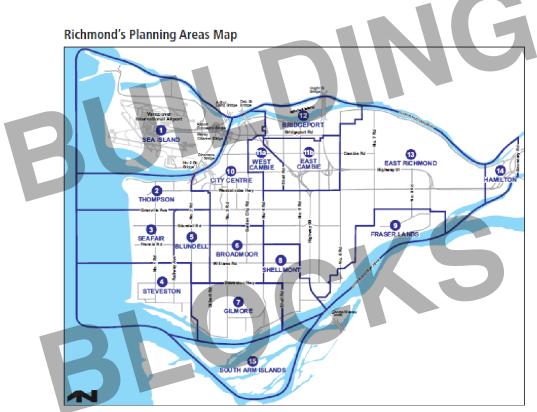
Local Residents

ACME Inc. aims to also build a larger regular customer base with the locals in the surrounding neighbourhoods which are continuing to grow with new developments annually. These communities include West Cambie, City

¹ https://www.agr.gc.ca/resources/prod/Internet-Internet/MISB-DGSIM/ATS-SEA/PDF/6333-eng.pdf

² http://www5.statcan.gc.ca/cansim/a05?lang=eng&id=2030028

Centre, Broadmoor and Shellmont which have a combined population of approximately 120,000³. The immediate neighborhood of West Cambie itself is estimated to be the home of 10,514 individuals in 2017.⁴ This will add to the already healthy, consistent revenue base and increase the stability of the business overall.



Foot Traffic

ACME Inc. will be opening at Sample Richmond Mall, which is a 372,000square-feet outdoor mall. At 90% capacity, there are currently 42 retail shops and restaurants already in business, including Walmart. Signage is already being prepared for the bakery by the complex and added sandwich boards will increase the visibility and awareness of the bakery within the complex. High visibility and competitive products and services are critical to capture this segment of the market.

³ https://www.richmond.ca/__shared/assets/Population_Hot_Facts6248.pdf

 $^{^4}$ Based on annual average growth rate of 5%

Target Market Segment Strategy

ACME Inc.'s primary target markets will be the local residents and foot traffic as existing customers are expected to return to the new location (they will be notified of the new location in advance of the closure of the current locations and advertising via newspaper advertising and social media). There are plans to increase awareness for the new location in the neighborhood with the use of traditional and internet marketing. Aside from marketing efforts, providing high quality products and services at competitive prices are vital to maintain the local market share of these target markets.

Market Needs

Due to Richmond's high Asian population (47% in 2011)⁵, Asian influenced bakeries such as ACME Inc. are in high demand year round due to their familiarity with this style of bakery that specialize in breads, both Japanese and French styles, tarts and pastries such as fresh fruit mousse and mango fruitcake. The specialty buns which come in an array of fillings and toppings are popular as a snack or lunch for children and adults alike especially among Asians, though many other ethnicities are also becoming more aware of these products. Many of the products available at ACME Inc. are not baked goods that one usually has time to bake at home, so the convenience of having quality baked goods readily available is high.

There are multiple dwelling complex surrounding the Sample Richmond Mall, which currently contain over 500 individual units, and over 500 more in development (completed by 2019) in a two-block radius.

Service Business Analysis

According to Euromonitor (2011), Canada's bakery market is becoming more fragmented as artisanal bakery manufacturers expand their activities. This

⁵ https://www.richmond.ca/__shared/assets/2006_Ethnicity20987.pdf

trend was especially dominant within the bread, cakes and pastry subcategories, of which artisanal bakery accounted for a 42% share⁶ of the market. Consumers in the Richmond/Vancouver area have been treated to a high quality of living and they expect even higher quality when it comes to their food. Consumers of baked goods are presented with numerous options for outlets when it comes to purchasing baked goods which can range from gas stations, corner stores and coffee shops to supermarkets and artisanal bakeries. Despite being the only dedicated artisanal bakery in the complex, ACME Inc. will continue to position itself as the place to purchase high-quality baked goods at a reasonable price.

Competition and Buying Patterns

Competition is not high in the area and do not offer the same quality and service as ACME Inc. This is especially true in the West Cambie area where Company is the sole artisanal bakery in the neighborhood. Local customers are looking for high quality products sold at reasonable prices sold in a comfortable setting.

Competitors for baked goods can range from gas stations, corner stores and coffee shops to supermarkets and other artisanal bakeries, but the majority of these competitors' target markets are not consumers of baked goods other than artisanal Asian bakeries, and none provide the dedication to quality that ACME Inc. promises when it comes to baked goods that customers have come to expect. The leading competitors would be other artisanal bakeries in the surrounding neighborhoods, but the closest Asian bakery is approximately 2kms away. Patrons of artisanal bakeries are looking for a unique experience where they cannot only purchase high quality baked goods, but are also treated to an array of unique pastries and personalized cakes for various special occasions.

⁶ https://www.agr.gc.ca/resources/prod/Internet-Internet/MISB-DGSIM/ATS-SEA/PDF/6333-eng.pdf

Consumers of baked goods are generally looking for convenient quality baked goods, specialty buns that are typically eaten as a breakfast, companion to lunch or just as a snack are especially popular in Asian bakeries.

STRATEGY AND IMPLEMENTATION

ACME Inc. intends to succeed by delivering exceptional customer service and offering pastries that pamper its customers' exquisite taste.

S.W.O.T.

The SWOT analysis provides concise information on the strengths and weaknesses about the Company as well as the opportunities and threats it faces. This information is important in crafting the marketing strategies of ACME Inc. as they give direction to which the strategies must be focused.

Strengths

The owner has 25 years of experience in the local bakery industry. ABC has operated and managed ACME Inc.'s previous two successful locations in Richmond and Vancouver since the brand's inception. He is also the Master pastry chef. ABC's past track record is a core benefit since all the knowledge come from within the Company rather than relying on third-party company. Throughout the years, ABC has had extensive exposures with local businesses in various industries. His network and contacts will definitely be an advantage to the bakery. In addition, being in business since year 1996, ACME Inc. has become a renowned and reputable brand with a solid regular loyal customer base, which will carry forward to this new location.

Weaknesses

Although ACME Inc. will have a new and stylish storefront with well-packaged products, it does not currently have an outstanding online presence. It is lacking digital marketing. However, with the opening of this new store, the bakery plans to launch a series of effective online marketing strategy across various social media channels.

Opportunities

Sample Richmond Mall is a newly established shopping centre with notable brands such as Walmart, Sport Chek, Apple and Starbucks. These well-known brands will attract a tremendous amount of foot traffic from local residents as well as tourists. In addition, the City of Richmond is one of the fastest growing areas. There are numerous condos and high rises newly built surrounding this location and new developments continuously being constructed. This growing community brings in new families and individuals well within the targeted range of middle-to higher-income consumers. The inflow of traffic creates an opportunity for a bakery shop in this area. Furthermore, there is no other similar type bakery shop in close proximity to the area, which minimizes competition.

Threats

British Columbia is ranked as one of the higher taxed province, which may be a barrier of entry for some new businesses, but many will view this as a payoff for better quality consumers with higher purchasing power.

Competitive Edge

ACME Inc. is positioned to experience rapid growth and outperform competitors for the following reasons:

• Location: The relatively low level of competition in the local area in this particular niche.

- **Management**: The Company's senior management has insight, creativity and experience, which are relevant and transferable within operations, sales and finance in the retail bakery industry.
- **Marketing**: The Company has created a marketing plan to position ACME Inc. as a superior baked goods company using aggressive marketing strategies.
- **Experience**: Owner's experiences in retail store operations and management, inventory control, people management and as a baker.

Key Advantages

- ACME Inc. has designed its personnel plan with cost efficiency and flexibility as factors.
- The Company offers high quality baked goods and pastries which are in high demand in the local market place.
- Based on previous experiences and analysis, the Company's management has designed its strategic growth and operating plans to be scalable which also provides enhancement for revenue growth.

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MARKETING AND SALES

ACME Inc. has designed a series of marketing and promotional strategies aimed to maintain current customer base and persuade new potential customers to purchase the Company's bakery products and to:

- Create brand awareness
- Maintain and build a favourable brand image
- Increase customer retention rate
- Increase customers' confidence in ACME Inc.'s products
- Leverage needs and emotions of people who like bakery goods
- Build strong and lasting relationships with customers

Marketing Channels

ACME Inc. will rely on traditional advertising, promotional events, online advertising and word-of-mouth to acquire customers. Specific channels will include:

Press Advertising

ACME Inc. plans to implement this traditional form of general advertising, including local newspapers.

Promotional Events

ACME Inc. plans to host promotional events as a method to advertise business name and introduce new products to the community.

Website

Nowadays an effective website is as important as a presentable storefront to engage customers. ACME Inc. plans to launch a new website that is visually appealing and easy to navigate. It will feature product information and pictures for customers to scroll through. Customers can also sign up to receive special announcements, new product launch, coupons and sales.

Online advertising

A robust online presence has become a necessity for any modern business, as the Internet is rapidly becoming the most influential arena for client research and decision-making. The bakery will engage in online advertising through channels such as Google Adwords, Facebook Advertising and Instagram Advertising and will undertake strategic search engine optimization campaign to ensure that its website is among the top results for consumers looking for delicious bakery goods in the area.

Social media videos and posts

ACME Inc. understands the power and efficiency that social media can bring to the Company. By posting videos and photos on a regular basis, this tactic can grab customers' attention; remind them about their love for bakery goods or to check out new product flavour. Seeing visually appealing photos can encourage customers to take action.

Online Platform	Content	Frequency of Updates
Instagram Business Page	Video & Photo Posts	1 Post per Week
Facebook Business Page	Video & Photo Posts	1 Post per Week
WeChat	Video & Photo Posts	1 Post per Week

Below is a summary of our content marketing schedule:

These videos and posts will also help to organically improve ACME Inc.'s search engine results while building the Company's cachet as a leader in its industry.

Word-of-mouth marketing

ACME Inc. understands word-of-mouth marketing is very important to the brand. Study shows that people are 4x more likely to buy when referred by friends. ⁷ To implement its word-of-mouth marketing, the Company has the following strategies:

- Encourage user-generated content: Content created and shared by consumers about brands and products are believed to be the most honest and trusted opinions. The bakery can get users to generate content by having a unique hashtag to identify content created about ACME Inc. It can also create an incentive for users to share social media posts by offering free gift and discount.
- Share customer testimonials/reviews: Testimonials and reviews will be hosted on the Company's website and pulled from popular review sites such as Yelp.

• Get Product Ratings: Give customers the ability to rate products. Create a top-10-product list for display at the store. This strategy can increase engagement, boost a sense of community and show customers that the store values their feedback.

SAMPLE

⁷ https://www.impactbnd.com/blog/word-of-mouth-marketing-strategies-infographic

MANAGEMENT TEAM

ABC

Owner /General Manager / Master Bakery and Pastry Chef

As the Company's General Manger ABC's role is instrumental in forging the success of the Company. As General Manager/Baker, his responsibility is to ensure the Company provides high quality products at competitive prices while maintaining a profitable business.

ABC has lived in Asia, studied in United Kingdom and is now residing in Vancouver. His international experience allows him to have exposure to cuisines from different parts of the world. When ACME Inc. started business 25 years ago, ABC took on the role as a baker and later advanced to managing operations and sales.

ABC has the know-how and expertise to replicate this successful method to his new location and continue expanding the bakery chain.

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FINANCIAL PROJECTIONS

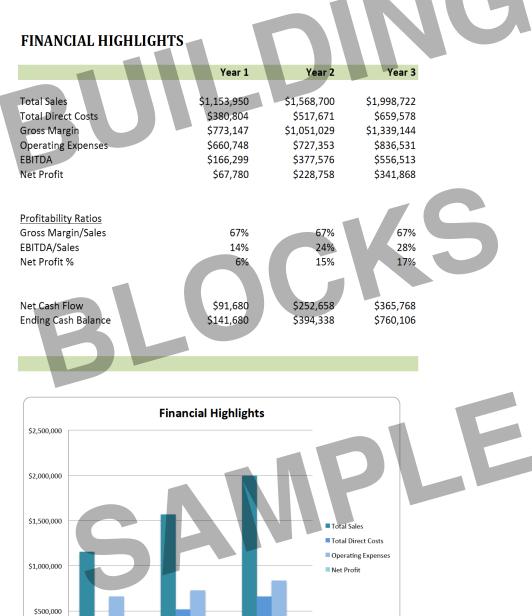
Three Year Goals

\$0

Year 1

Year 2

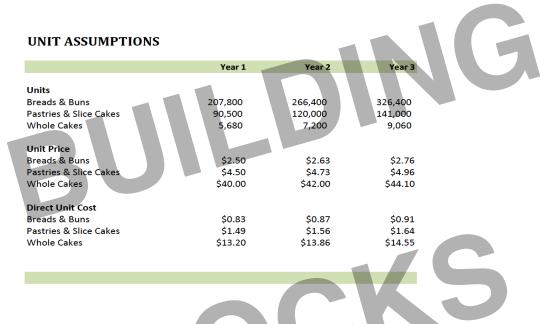
The following table and graph illustrate ACME Inc.'s financial goals during the next three years:



Year 3

Sales Forecast

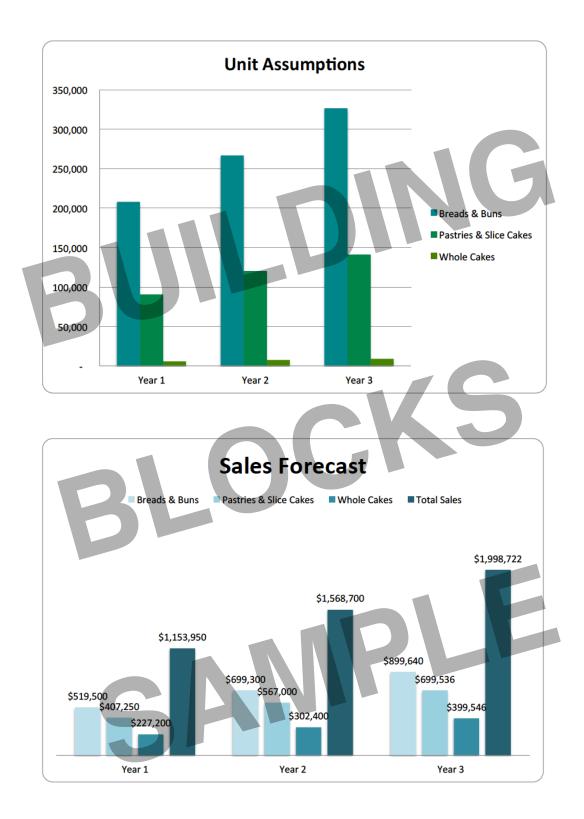
The table below shows the units and pricing assumptions underlying the sales forecast:



The following is a three-year sales forecast. Direct costs include all costs which can be directly tied to sales and include "cost of goods."

REVENUE FORECAST

	ear 3
Sales	
Breads & Buns \$519,500 \$699,300 \$899,6	640
Pastries & Slice Cakes \$407,250 \$567,000 \$699,5	536
Whole Cakes \$227,200 \$302,400 \$399,5	546
Total Sales \$1,153,950 \$1,568,700 \$1,998,7	722
Direct Costs	
Breads & Buns \$171,435 \$230,769 \$296,8	881
Pastries & Slice Cakes \$134,393 \$187,110 \$230,8	847
Whole Cakes \$74,976 \$99,792 \$131,8	850
Total Direct Costs \$380,804 \$517,671 \$659,5	578
Gross Margin \$773,147 \$1,051,029 \$1,339,1	144
Gross Margin/Sales 67% 67% 67	67%



Payroll Details

Below is ACME Inc.'s personnel forecast.

Personnel wages indicate the average wage per position and personnel costs are total wages for each position.

PERSONNEL FORECAST	nl		5
	Year 1	Year 2	Year 3
Personnel Count			
General Manager / Baking Manager	1	1	1
Bakers	5	5	6
Sales Support	3	4	5
Marketing & Sales Support	1	1	1
Total Personnel	10	11	13
Personnel Wage			
General Manager / Baking Manager	\$100,000	\$100,000	\$100,000
Bakers	\$30,000	\$31,500	\$33,075
Sales Support	\$24,000	\$25,200	\$26,460
Marketing & Sales Support Personnel Costs	\$25,000	\$26,250	\$27,563
General Manager / Baking Manager	\$100,000	\$100,000	\$100,000
Bakers	\$150,000	\$157,500	\$198,450
Sales Support	\$72,000	\$100,800	\$132,300
Marketing & Sales Support	\$25,000	\$26,250	\$27,563
Total Payroll	\$347,000	\$384,550	\$458,313
Payroll/Sales	30%	25%	23%
SA			

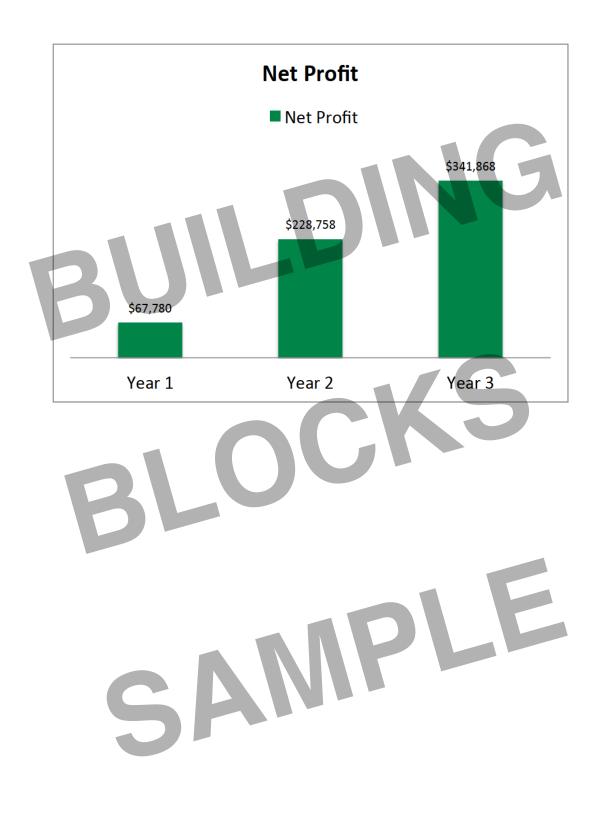
Projected Profit & Loss

Company intends to deploy its funding to maximize growth and profitability. In the Forecasted Profit and Loss Statement below, gross margin equals sales minus direct costs. The "bottom line" or profit (as measured before and after interest, taxes, depreciation, and amortization) equals gross margin minus operating expenses.

	Year 1	Year 2	Year 3
Total Sales	\$1,153,950	\$1,568,700	\$1,998,722
Total Direct Costs	\$380,804	\$517,671	\$659,578
Gross Margin	\$773,147	\$1,051,029	\$1,339,144
Gross Margin/Sales	67%	67%	67%
Expenses			
Marketing & Advertising	\$34,619	\$47,061	\$59,962
Rent	\$120,000	\$126,000	\$132,300
Utilities	\$14,400	\$14,688	\$14,982
SG&A	\$8,400	\$8,568	\$8,739
Business Insurance	\$2,040	\$2,081	\$2,122
Professional Fees	\$6,000	\$6,120	\$6,242
Storage	\$8,400	\$8,568	\$8,739
Loss and Breakage	\$11,540	\$15,687	\$19,987
Repairs & Maintenance	\$2,400	\$2,448	\$2,497
Payroll	\$347,000	\$384,550	\$458,313
Payroll Taxes & Benefits	\$52,050	\$57,683	\$68,747
Depreciation	\$53,900	\$53,900	\$53,900
Total Operating Expenses	\$660,748	\$727,353	\$836,531
Profit Before Interest & Tax	\$112,399	\$323,676	\$502,613
EBITDA	\$166,299	\$377,576	\$556,513
Interest Expense	\$12,022	\$10,763	\$30,066
Taxes Incurred	\$32,596	\$84,156	\$130,679
Net Profit	\$67,780	\$228,758	\$341,868
Net Profit %	6%	15%	17%

PROFIT & LOSS STATEMENT

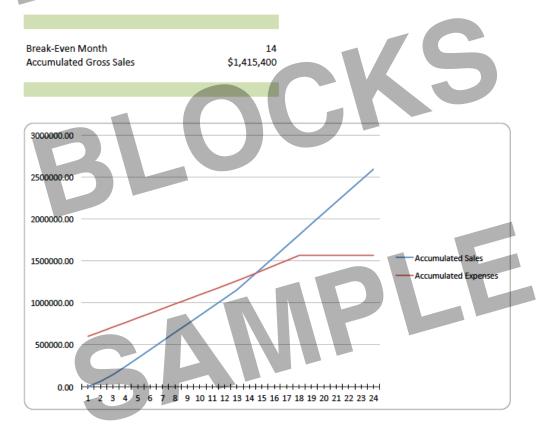
*Interest expense calculated based on a prime + 1% loan with a 10-year-term.



Break-even Analysis

The table and chart below demonstrate when ACME Inc. is expected to become profitable. Breakeven occurs when accumulated sales equals accumulated expenses. The monthly accumulated sales is calculated by adding the current month's gross sales to all previous months' gross sales. The monthly accumulated expense is calculated by adding the start-up expenses to the current month's operating expenses and previous months' operating expenses. According to the forecasted financials, month 14 will be the point at which break-even will occur.

BREAK-EVEN ANALYSIS

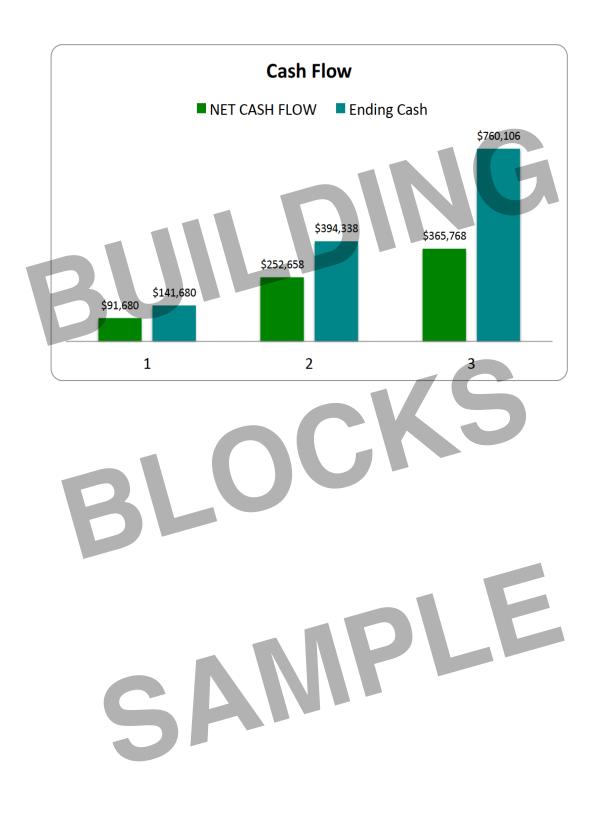


Projected Cash Flow

The following depictions of ACME Inc.'s projected cash flow show that the Company expects to maintain sufficient cash balances over the three years of this plan. The forecasted cash flow statement differs from the forecasted profit and loss statement. Forecasted cash flow is intended to represent the actual flow of cash in and out of the Company. In comparison, the sales and expense projections on the P&L statement include "non-cash" items and exclude funding and investment illustrations.

	Year 1	Year 2	Year 3
PERATING			
et Profit	\$67,780	\$228,758	\$341,868
djustments to Net Profit	<i>Ş01,100</i>	\$220,750	Ş341,000
epreciation & Amortization	\$53,900	\$53,900	\$53,900
crease (-)/Decrease (+) in Accounts Receivable	\$0	\$0	\$0
crease (-)/Decrease (+) in Inventory	\$0	\$0	\$0
crease (+)/Decrease (-) in Accounts Payable	\$0	\$0	\$0
et Cash from Operating Activities	\$121,680	\$282,658	\$395,768
irchase of Other Current Assets	\$0	\$0	\$0
le of Other Current Assets	\$0	\$0	\$0
urchase of Land	\$0	\$0	\$0
le of Land	\$0	\$0	\$0
urchase of Long-term Assets	\$0	\$0	\$0
le of Long-term Assets	\$0	\$0	\$0
et Cash from Investing Activities	\$0	\$0	\$0
NANCING			
vestment	\$0	\$0	\$0
videneds	\$0	\$0	\$0
ew Current Borrowing	\$0	\$0	\$0
irrent Borrowing Repayment	\$0	\$0	\$0
ew Long-term Liabilities	\$0	\$0	\$0
ong-term liability Repayment	-\$30,000	-\$30,000	-\$30,000
et Cash from Financing Activities	-\$30,000	-\$30,000	-\$30,000
T CASH FLOW	\$91,680	\$252,658	\$365,768
ginning Cash	\$50,000	\$141,680	\$394,338
nding Cash	\$141,680	\$394,338	\$760,106

CASH FLOW STATEMENT



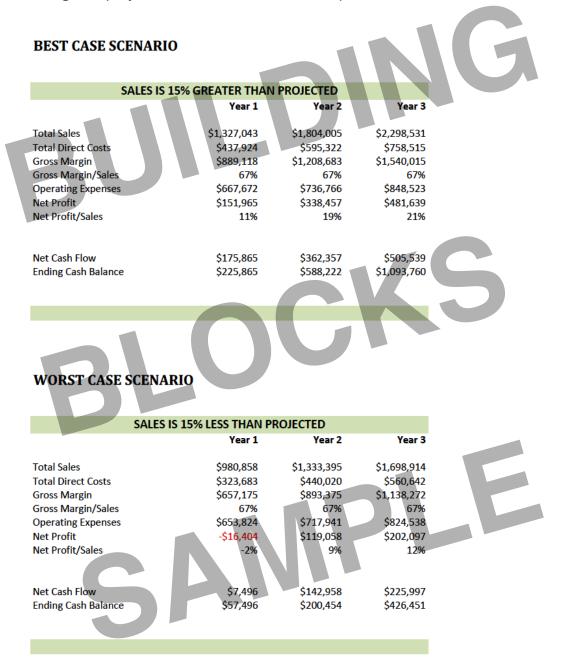
Projected Balance Sheet

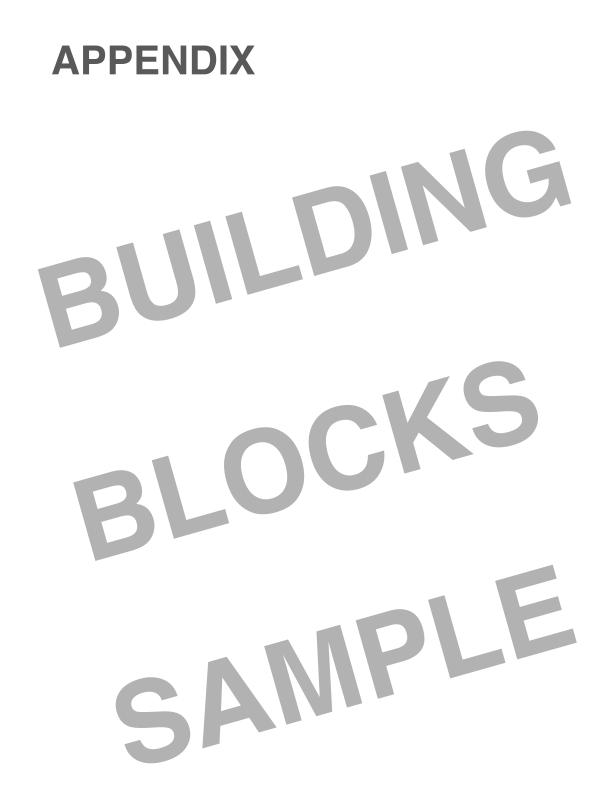
The forecasted balance sheet below highlights ACME Inc.'s projected assets, liabilities, and capital:

BALANCE SHEET			
	Year 1	Year 2	Year
Assets			
Current Assets	¢1.11.000	<u> </u>	4760.40
Cash	\$141,680	\$394,338	\$760,10
Accounts Receivable	\$0 \$0	\$0 \$0	\$
Inventory Other Current Assets	\$0 \$0	\$0 \$0	\$ \$
Total Current Assets	\$0 \$141,680	\$394,338	ې \$760,10
Total Current Assets	\$141,680	\$594,558	\$760,10
Fixed Assets			
Long-term Assets	\$540,000	\$540,000	\$540,00
Accum. Depreciation	\$53,900	\$107,800	\$161,70
Land	\$55,500	\$0	\$101,70
Total Fixed Assets	\$486,100	\$432,200	\$378,30
Total Assets	\$627,780	\$826,538	\$1,138,40
	<i> </i>	<i>4020,000</i>	<i>\\\\\\\\\\\\\</i>
Liabilities and Owners' Equity			
Current Liabilities			
Accounts Payable	\$0	\$0	\$
Current Borrowing	\$0	\$0	Ś
Other Current Liabilities	\$0	\$0	Ś
Subtotal Current Liabilities	\$0	\$0	Ś
Long-term Liabilities			
Bank Loan	\$270,000	\$240,000	\$210,00
Total Liabilities	\$270,000	\$240,000	\$210,00
Paid-in Capital	\$300,000	\$300,000	\$300,00
Retained Earnings	-\$10,000	\$57,780	\$286,53
Accum. Earnings	\$67,780	\$228,758	\$341,86
Total Owners' Equity	\$357,780	\$586,538	\$928,40
Total Liabilities and Owners' Equity	\$627,780	\$826,538	\$1,138,40

Sensitivity Analysis

The sensitivity analysis below assumes that sales are 15% higher or lower than figures projected earlier in this business plan:





PROFIT & LOSS STATEMENT

Year 1													
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Total Sales	\$62,500.00	\$79,500.00		\$101,000.00	\$101,900.00		\$101,900.00			\$101,900.00	\$101,900.00		\$1,153,950.00
Total Direct Costs Gross Margin	\$20,625.00 \$41,875.00	\$26,235.00 \$53,265.00	\$31,397.30 \$64,152.30	\$33,330.00 \$67,670.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$33,627.00 \$68,273.00	\$380,803.50 \$773,146.50
Gross Margin/Sales	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%
Expenses Marketing & Advertising	\$1,875.00	\$2,385.00	\$2,872.50	\$3,030.00	\$3.057.00	\$3.057.00	\$3.057.00	\$3.057.00	\$3.057.00	\$3.057.00	\$3.057.00	\$3.057.00	\$34,618.50
Rent	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$120,000.00
Utilities SS&A	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00 \$700.00	\$1,200.00	\$14,400.00 \$8,400.00
Business Insurance	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$2,040.00
Professional Fees	\$300.00	\$500.00	\$300.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$6,000.00
Storage Loss and Breakage	\$700.00 \$625.00	\$700.00 \$795.00	\$700.00 \$957.50	\$700.00 \$1,010.00	\$700.00 \$1.019.00	\$700.00 \$1.019.00	\$700.00 \$1.019.00	\$700.00 \$1.019.00	\$700.00	\$700.00 \$1,019.00	\$700.00 \$1,019.00	\$700.00 \$1.019.00	\$8,400.00
Repairs & Maintenance	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,400.00
Payroll	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$28,916.67 \$4,337.50	\$347,000.00 \$52,050.00
Payroll Taxes & Benefits Depreciation	\$4,337.30	\$4,337.30	\$4,491.67	\$4,337.30	\$4,337.30	\$4,337.50	\$4,491.67	\$4,491.67	\$4,491.67	\$4,337.50	\$4,337.50	\$4,337.30	\$53,900.00
Total Operating Expenses	\$53,715.83	\$54,395.83	\$55,045.83	\$55,255.83	\$55,291.83	\$55,291.83	\$55,291.83	\$55,291.83	\$55,291.83	\$55,291.83	\$55,291.83	\$55,291.83	\$660,748.00
Profit Before Interest & Tax	-\$11,840,83	-\$1,130,83	\$9,106,67	\$12,414,17	\$12 981 17	\$12 981 17	\$12,981,17	\$12,981,17	\$12,981,17	\$12 981 17	\$12,981,17	\$12 981 17	\$112,398,50
EBITDA	-\$7,349.17	\$3,360.83	\$13,598.33	\$16,905.83	\$17,472.83	\$17,472.83	\$17,472.83	\$17,472.83	\$17,472.83	\$17,472.83	\$17,472.83	\$17,472.83	\$166,298.50
Interest Expense Taxes incurred	\$1,050.00 \$0.00	\$1,041.25	\$1,032.00	\$1,023.75	\$1,015.00	\$1,006.25 \$3,375.10	\$997.50 \$3.375.10	\$988.75 \$3,375.10	\$980.00 \$3,375.10	\$971.25	\$962.50 \$3.375.10	\$953.75 \$3.375.10	\$12,022.00 \$32,596.24
Taxes incurred		20.00	20,307.73	23,227.00	23,372.20	23,373.00	23,373.10	\$3,373.10	22,5/2.10	22/2/10/20	23,373.20	23,572.20	232,330.24
Net Profit	-\$12,890.83	-\$2,172.08	\$5,706.93	\$8,162.73	\$8,591.06	\$8,599.81	\$8,608.56	\$8,617.31	\$8,626.06	\$8,634.81	\$8,643.56	\$8,652.31	\$67,780.26
Net Profit %	-21%	-3%	65	8%	8%	8%	85	8%	8%	8%	8%	8%	6%
Year 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Total Sales	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$1,568,700.00
Total Direct Costs	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$517,671.00
Gross Margin Gross Margin/Sales	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75 67%	\$87,585.75 67%	\$87,585.75 67%	\$87,585.75 67%	\$87,383.75 67%	\$87,585.75 67%	\$87,585.75 67%	\$87,585.75 67%	\$1,051,029.00 67%
												-	
Expenses	\$3,921.75	\$3,921,75	\$3,921,75	\$3.921.75	\$3,921,75	\$3.921.75	\$3,921,75	\$3,921,75	\$3,921,75	\$3,921,75	\$3.921.75	\$3,921,75	\$47,061.00
Marketing & Advertising Rent	\$10,500.00	\$10,500.00	\$10,300.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$10,500.00	\$126,000.00
Utilities	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$1,224.00	\$14,688.00
SG&A Business Insurance	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$714.00 \$173.40	\$8,568.00 \$2,080.80
Professional Fees	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$510.00	\$6,120.00
Storage Loss and Breakage	\$714.00 \$1.307.25	\$714.00 \$1.307.25	\$714.00 \$1.307.25	\$714.00 \$1,307.25	\$714.00 \$1.307.25	\$714.00 \$1.307.25	\$714.00 \$1,307.25	\$714.00 \$1,307.25	\$714.00 \$1,307.25	\$714.00	\$714.00 \$1,307.25	\$714.00 \$1.307.25	\$8,568.00 \$15,687.00
Repairs & Maintenance	\$204.00	\$204.00	\$204.00	\$204.00	\$204.00	\$204.00	\$204.00	\$204.00	\$204.00	\$1,307.25 \$204.00	\$204.00	\$1,307.25 \$204.00	\$2,448.00
Payroll	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$32,045.83	\$384,550.00
Payroll Taxes & Benefits Depreciation	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88 \$4,491.67	\$4,806.88	\$4,806.88 \$4,491.67	\$4,806.88	\$4,806.88	\$4,806.88 \$4,491.67	\$57,682.50 \$53,900.00
Total Operating Expenses	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$60,612.78	\$727,353.30
Profit Refore Interest & Tax			\$26,972,98	\$26,972,98						\$76 972 98	414 1000 100		\$323,675,70
Profit Before Interest & Tax EBITDA	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$26,972.98 \$31,464.64	\$323,675.70 \$377,575.70
Interest Expense	\$945.00	\$936.25	\$927.50	\$918.75	\$910.00	\$901.25	\$892.50	\$883.75	\$875.00	\$866.25	\$857.50	\$848.75	\$10,762.50
Taxes incurred	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$7,012.97	\$84,155.68
Net Profit	\$19,015.00	\$19,023.75	\$19,032.50	\$19,041.25	\$19,050.00	\$19,058.75	\$19,067.50	\$19,076.25	\$19,085.00	\$19,093.75	\$19,102.50	\$19,111.25	\$228,757.52
Net Profit %	15%		15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
		15%											
		15%											
Year 3	Month 1	15% Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
	Month 1	Month 2	Month 3	Month 4	Month 5		Month 7						
Total Sales Total Direct Costs	Month 1 \$166,560.19 \$34,964.86	Month 2 \$166,560.19 \$34,964.86	Month 3 \$166,760.19 \$34,964,86	Month 4 \$166,560.19 \$54,964.86	Month 5 \$166,360.19 \$34,964.86	\$166,560.19 \$54,964.86	Month 7 \$166,360.19 \$34,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$54,964.86	\$166,560.19 \$34,964.86	\$1,998,722.25 \$659,578.34
Total Sales Total Direct Costs Gross Margin	Month 1 \$166,560.19 \$54,964.86 \$111,595.33	Month 2 \$166,360.19 \$34,964.86 \$111,395.33	\$54,964.86 \$111,595.33	Month 4 \$166,560.19 \$34,964.86 \$111,595.33	\$54,964.86 \$111,595.33	\$166,560.19 \$34,964.86 \$111,595.33	\$54,964.86 \$111,595.33	\$166,560.19 \$34,964.86 \$111,595.33	\$166,560.19 \$34,964.86 \$111,595.33	\$166,560.19 \$34,964.86 \$111,595.33	\$166,360.19 \$34,964.86 \$111,393.33	\$166,560.19 \$54,964.86 \$111,595.33	\$1,998,722.25 \$659,578.34 \$1,339,143.91
Total Sales Total Direct Costs	Month 1 \$166,560.19 \$34,964.86	Month 2 \$166,560.19 \$34,964.86	\$54,964,86	Month 4 \$166,560.19 \$54,964.86	\$54,964.86	\$166,560.19 \$54,964.86	\$54,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$34,964.86	\$166,560.19 \$54,964.86	\$166,560.19 \$34,964.86	\$1,998,722.25 \$659,578.34
Total Sales Total Drived: Costs Gross Margin Gross Margin/Sales Expenses	Month 1 \$166,560 19 \$34,964.86 \$111,595.33 67%	Month 2 \$166,560.19 \$54,964.86 \$111,395.33 67%	\$34,964,86 \$111,595,33 67%	Month 4 \$166,560 19 \$54,964.86 \$111,595.33 67%	\$34,964,86 \$111,393,33 67%	\$166,560.19 \$34,964.86 \$111,595.33 67%	\$34,964.86 \$111,393.33 67%	\$166,360.19 \$34,964.86 \$111,393.33 67%	\$166,560.19 \$34,964.86 \$111,595.33 67%	\$166,560.19 \$54,964.86 \$111,595.33 67%	\$166,560.19 \$54,964.86 \$111,595.33 67%	\$166,560.19 \$34,964.86 \$111,595.33 67%	\$1,998,722.25 \$659,578.34 \$1,339,143.91 67%
Total Sales Total Direct Costs Gross Margin Gross Margin/Sales Expenses Marketing & Adverticing	Month 1 \$166, 560, 19 \$34, 964, 36 \$111, 595, 33 67% \$4, 996, 81	Month 2 \$166, 360, 19 \$34, 964, 86 \$111, 393, 33 67% \$4, 996, 81	\$34,964,86 \$111,595,33 67% \$4,996,81	Month 4 \$166,560.19 \$34,964.36 \$111,595.33 6775 \$4,996.81	\$54,964.86 \$111,595.33 67% \$4,996.81	\$166,560 19 \$54,964.86 \$111,595.33 67% \$4,996.81	\$54,964.86 \$111,595.33 67% \$4,996.81	\$166,360.19 \$34,964.86 \$111,395.33 67% \$4,996.81	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81	\$1,998,722.25 \$699,578.34 \$1,339,143.91 67% \$39,961.67
Total Sales Total Direct Costs Gross Margin Gross Margin/Sales Expenses Marketing & Advertising Rent Utilities	Month 1 \$166,560,19 \$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48	Month 2 \$166,560.19 \$34,954.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025.00 \$1,248,48	Month 4 \$166,560.19 \$34,964.86 \$111,995.33 6776 \$4,996.81 \$11,025.00 \$1,248.48	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,023.00 \$1,248.48	\$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,023.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$1,998,722.25 \$659,578.34 \$1,339,143.91 67% \$39,961.67 \$132,300.00 \$14,981.76
Total Sales Total Direct Costs Gross Margin Gross Margin/Sales Expenses Marketing & Advertising Rent Utilities SS&A	Month 1 \$166,560,19 \$54,964,86 \$111,993,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28	Month 2 \$166,360.19 \$34,964.86 \$111,995.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$34,964,86 \$111,595,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$7728,28	Month 4 \$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28	\$1,998,722.25 \$639,578.34 \$1,339,143.91 67% \$39,961.67 \$132,300.00 \$14,981.76 \$8,739.36
Total Sales Total Direct Costs Gross Margin Gross Margin/Sales Expenses Marketing & Advertising Rent Utilities	Month 1 \$166,560,19 \$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48	Month 2 \$166,560.19 \$34,954.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025.00 \$1,248,48	Month 4 \$166,560.19 \$34,964.26 \$111,995.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$778.28 \$176.87 \$330.20	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,023.00 \$1,248.48	\$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,023.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$166,560.19 \$54,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48	\$1,998,722.25 \$659,578.34 \$1,339,143.91 67% \$39,961.67 \$132,300.00 \$14,981.76
Total Sales Total Drivet Costs Gross Mergin/Sales Expenses Montesting & Advertising Rent Utilibes SSBA Business Insurange Protessional Fees Storage	Month 1 \$166,560 19 \$34,964.86 \$111,193.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	Month 2 \$166,560.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$54,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$520,20 \$728,28	Month 4 \$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$4,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$34,964,86 \$111,395,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$520,20 \$728,28	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$166,560.19 \$54,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28	\$166,560.19 \$34,954.86 \$111,593.33 67% \$4,996.81 \$11,023.00 \$1,248.48 \$728.28 \$176.87 \$5176.87 \$5272.28	\$1,998,722,25 \$639,578,34 \$1,339,143,91 67% \$39,961,67 \$132,300,00 \$14,981,76 \$0,739,36 \$2,122,42 \$6,242,42 \$6,242,42 \$6,242,43
Total Sales Total Drivet Costs Gross Margin Gross Margin/Sales Expenses Mantening & Advertising Areit Ublifies SGRA Buildines Incurrence Protessional Fless Storge Loss and Freskage	Month 1 \$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$778.28 \$176.87 \$320.20 \$778.28 \$14,65.60	Month 2 \$166,560.19 \$34,954.86 \$111,593.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$778.28 \$176.87 \$320.20 \$778.28 \$1,665.60	\$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$320,20 \$728,28 \$176,87 \$320,20 \$7728,28 \$1,665,60	Month 4 \$166,560.19 \$34,954.26 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$116.87 \$120.20 \$1,248.48 \$116.87 \$320.20 \$778.28 \$1,565.60	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,665.60	\$166,560.19 \$34,964.86 \$111,995.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$778.28 \$1,665.60	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,663.60	\$166,560.19 \$34,964.86 \$111,993.33 67% \$4,996.81 \$11,023.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,663.60	\$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$176.87 \$202.00 \$778.28 \$176.87 \$202.00 \$778.28 \$1,665.50	\$166,560.19 \$34,964.86 \$111,995.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$778.28 \$1,665.60	\$166,560.19 \$54,964.86 \$111,995.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$116.87 \$520.20 \$728.28 \$1,665.60	\$166,560.19 \$34,964.86 \$111,593.33 675 \$4,996.81 \$11,023.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$176.87	\$1,998,722.25 \$679,578.34 \$1,339,143.91 67% \$39,961.67 \$132,300.00 \$14,981.76 \$2,739.36 \$1,739.36 \$1,22.42 \$6,242.40 \$8,739.36 \$15,957.22
Total Sales Total Drivet Costs Gross Margin Gross Margin/Sales Expenses Mankeing & Advertising Rent Ustifies SGBA Buildises Tourseina Professional Ress Storage Loss and Greskage Repairi & Maintenance Payroll	Morth 1 \$166, 560, 19 \$34, 964, 36 \$11, 193, 33 6.7% \$4, 996, 51 \$11, 023, 00 \$1, 248, 48 \$728, 28 \$176, 67 \$320, 20 \$728, 28 \$1, 663, 60 \$338, 192, 71	Month 2 \$166,360.19 \$34,964.86 \$141,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,665.60 \$320,80.5 \$38,192.71	\$34,964,86 \$111,395,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$320,20 \$778,28 \$1,665,60 \$206,08 \$38,192,71	Month 4 \$166,560.19 \$34,964.86 \$111,997.33 67% \$4,996.81 \$11,027.00 \$1,242.48 \$1276.87 \$202.00 \$1,242.48 \$1276.87 \$202.00 \$20	\$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$728.28 \$1,665.60 \$38,192.71	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,663.60 \$208.06 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$116,87 \$520.20 \$728.28 \$1,665.60 \$728.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$778.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$208.06 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$208.06 \$38,192.71	\$166,560,19 \$34,964,86 \$111,593,33 675 \$4,996,81 \$11,023,00 \$1,246,48 \$728,28 \$176,87 \$520,20 \$728,28 \$176,87 \$520,20 \$728,28 \$176,87 \$520,20 \$728,28	\$1,998,722,25 \$679,578,34 \$1,333,143,91 67% \$1332,300,00 \$14,981,76 \$2,122,42 \$6,342,40 \$1,739,36 \$2,122,42 \$6,342,40 \$15,967,22 \$2,465,96 \$133,877,22 \$2,465,96 \$133,877,22 \$2,465,96 \$133,812,50
Total Sales Total Dripet Cods Gross Mergin/Sales Bipenes Marketing & Advertising Rent Utilities SSBA Buuntess Insurange Protessional Rees Storage Loss and Breakage Repairs & Maintenance Payroll Payroll	Month 1 \$166,560,19 \$34,964,86 \$111,193,33 67% \$4,996,81 \$111,025,00 \$1,248,48 \$728,28 \$12,025,00 \$1,248,48 \$728,28 \$1,463,60 \$200,00 \$38,192,71 \$3,728,91	Month 2 \$166,360.19 \$34,964.86 \$11,953.33 675 \$4,396.81 \$1,023.00 \$1,246.48 \$778.28 \$176.87 \$202.00 \$728.28 \$176.87 \$202.00 \$208.08	\$34,964,86 \$111,393,38 67% \$4,996,81 \$11,025,00 \$1,248,48 \$176,87 \$320,20 \$728,28 \$1,665,50 \$208,08 \$38,192,71 \$5,728,54	Month 4 \$166,560.19 \$54,964.86 \$111,997.33 \$75 \$4,996.81 \$1,242.48 \$728.28 \$178.87 \$208.08 \$	\$34,964,86 \$111,395,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$176,87 \$520,20 \$12,048,48 \$176,87 \$520,20 \$12,028,51 \$1,655,50 \$28,192,71 \$3,728,91	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$176.87 \$520.20 \$728.28 \$176.57 \$520.20 \$728.28 \$1,665.60 \$208.08 \$38,192.71 \$3,728.91	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$176.87 \$320.20 \$728.28 \$176.87 \$320.20 \$728.28 \$1,651.60 \$208.08 \$38,192.71 \$3,728.91	\$166,560.19 \$54,964,86 \$111,595,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$778,28 \$176,87 \$520,20 \$778,28 \$176,87 \$520,20 \$778,28 \$1,665,60 \$208,08 \$38,192,71 \$5,728,31	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$330.20 \$728.28 \$1,665.60 \$208.06 \$38,192.71 \$3,728.54	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$176.57 \$520.20 \$728.28 \$1,665.60 \$38,192.71 \$3,728.91	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$176.87 \$220.20 \$728.28 \$1,76.87 \$220.20 \$728.28 \$1,665.60 \$208.08 \$38,192.71 \$3,728.91	\$166,560.19 \$34,964.86 \$111,795.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$7728.28 \$176.87 \$5728.28 \$176.87 \$5728.28 \$176.87 \$5728.28 \$176.87 \$5728.28 \$166,560 \$38,192.71 \$57,728.31	\$1,998,722,23 \$459,578,34 \$1,339,143,91 67% \$339,961,67 \$1,323,961,67 \$1,323,961,67 \$1,323,961,67 \$1,323,300,00 \$14,981,76 \$2,739,36 \$1,122,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,426,56 \$1,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,42 \$2,126,425\$}
Total Sales Total Drivet Costs Gross Margin Gross Margin/Sales Expenses Marketing & Ackentising Rent Ustifies SGRA Buildines Insurange Professional Rees Storage Loss and Breakage Repairs & Maintenance Payroll Tware & Benefits Depreciation	Morth 1 \$166, 560, 19 \$34, 964, 36 \$11, 193, 33 6.7% \$4, 996, 51 \$11, 023, 00 \$1, 248, 48 \$728, 28 \$176, 67 \$320, 20 \$728, 28 \$1, 663, 60 \$338, 192, 71	Month 2 \$166,360.19 \$34,964.86 \$141,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,665.60 \$320,80.5 \$38,192.71	\$34,964,86 \$111,395,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$320,20 \$778,28 \$1,665,60 \$206,08 \$38,192,71	Month 4 \$166,560.19 \$34,964.86 \$111,997.33 67% \$4,996.81 \$11,027.00 \$1,242.48 \$1276.87 \$202.00 \$1,242.48 \$1276.87 \$202.00 \$20	\$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$728.28 \$1,665.60 \$38,192.71	\$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,663.60 \$208.06 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$116,87 \$520.20 \$728.28 \$1,665.60 \$728.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,593.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$320.20 \$778.28 \$1,665.60 \$208.08 \$38,192.71	\$166,560.19 \$34,964.86 \$111,395.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$208.06 \$38,192.71	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$11,025.00 \$1,248.48 \$728.28 \$176.87 \$520.20 \$728.28 \$1,665.60 \$208.06 \$38,192.71	\$166,560,19 \$34,964,86 \$111,593,33 675 \$4,996,81 \$11,023,00 \$1,246,48 \$728,28 \$176,87 \$520,20 \$728,28 \$176,87 \$520,20 \$728,28 \$176,87 \$520,20 \$728,28	\$1,998,722,25 \$679,578,34 \$1,333,143,91 67% \$1332,300,00 \$14,981,76 \$2,122,42 \$6,342,40 \$1,739,36 \$2,122,42 \$6,342,40 \$15,967,22 \$2,465,96 \$133,877,22 \$2,465,96 \$133,877,22 \$2,465,96 \$133,812,50
Total Sales Total Drivet Costs Gross Margin/Sales Expenses Marketing & Advertising Marketing & Advertising Ublides SGRA Business Torungo Protessional Res Storge Loss and Breakage Repairi & Maintenance Payroll Payroll Twest & Benefits Depreciation Total Operating Expenses	Month 1 \$166,360,19 \$24,964,36 \$111,395,33 67% \$4,996,81 \$14,102,00 \$1,246,48 \$728,28 \$1,653,60 \$728,28 \$1,653,60 \$728,29 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$266,910,108	Month 2 \$166,360.19 \$34,954.86 \$11,951.38 67% \$4,956.81 \$1,220.00 \$1,246.48 \$728.28 \$12,824.85 \$1,625.60 \$202.85 \$1,655.60 \$202.82 \$1,655.60 \$202.82 \$1,657.60 \$202.95 \$24,956.75 \$24,957.75 \$24,956.75 \$24,957.75 \$24,957.75 \$24,957.75 \$	\$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$320,20 \$7728,28 \$1,657 \$320,20 \$7728,28 \$1,657 \$320,20 \$728,28 \$1,657 \$200,00 \$38,192,71 \$3,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$5,729,105 \$5,729,105 \$5,729,105 \$5,729,105\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$\$5,755\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$\$5,755\$\$\$\$5,755\$\$\$\$5,755\$\$\$\$\$5,755\$\$\$\$\$\$\$\$	Month 4 \$156,560.19 \$34,996.81 \$11,995.33 67% \$11,023.00 \$1,248.48 \$772.28 \$176,87 \$320.20 \$12,84.48 \$176,87 \$320.20 \$128,182 \$16,65.60 \$282,192.71 \$572,811 \$2,728.91 \$2,729.91	554,964,86 5141,993,33 67% 54,996,81 511,025,00 51,248,48 5728,28 51,768,7 5320,20 5728,28 51,665,60 5208,08 538,192,71 55,728,218,21 55,728,218,218,218,218,218,218,218,218,218,2	\$166,560.19 \$24,964.86 \$111,397.33 67% \$4,996.81 \$11,027.33 67% \$1,248.46 \$728.28 \$176.87 \$220.00 \$208.08 \$38,192.71 \$208.08 \$38,192.71 \$4,491.67 \$4,491.67 \$68,710.88	\$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,348.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,657 \$208.08 \$38,192.71 \$3,728.21 \$3,195.710.88	\$166,560.19 \$34,964.86 \$111,595.33 67% \$4,996.81 \$14,024.00 \$1,242.00 \$12,242.85 \$728.28 \$728.28 \$728.28 \$1,657.522.00 \$208.000 \$38,192.71 \$24,994.67 \$208.000 \$38,192.71 \$4,995.000 \$208.0000 \$208.00000 \$208.00000 \$208.00000 \$208.00000 \$208.00000 \$208.000000 \$208.000000 \$208.0000000000 \$208.00000000000000000000000000000000000	\$156,560.19 \$34,964.86 \$111,583.38 \$4,996.81 \$11,023.00 \$1,248.48 \$176.87 \$320.20 \$778.28 \$1,65.50 \$778.28 \$1,65.50 \$208.08 \$38,192.71 \$3,728.941.57 \$288.08 \$38,192.71	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,023.33 \$1,248.46 \$728.28 \$176.87 \$220.00 \$728.28 \$1,656.50 \$200.08 \$38,192.71 \$200.08 \$38,192.71 \$4,491.87 \$4,491.87 \$68,710.88	\$166,560.19 \$34,964.86 \$111,993.33 67% \$4,996.81 \$11,023.33 67% \$1,248.48 \$728.28 \$176.87 \$230,20 \$728.28 \$1,667.60 \$238,192.71 \$200,08 \$38,192.71 \$4,891.67 \$4,891.67 \$68,710.88	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,023.00 \$12,248.48 \$728.28 \$17,028.28 \$17,028.28 \$120,20 \$728.28 \$1,663,80 \$728.28 \$20,00 \$20,000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,00000 \$20,00000 \$20,000000 \$20,00000000000000000000000000000000000	\$1,998,722,23 \$679,578,34 \$1,339,143,91 \$75, \$133,30,000 \$14,881,76 \$2,739,36 \$2,739,36 \$1,122,42 \$2,842,40 \$2,739,36 \$1,198,77,22 \$2,4465,55 \$133,867,723 \$2,4465,55 \$333,300,000 \$336,530,52
Total Sales Total Direct Costs Gross Mergin/Sales Biopenes Marketing & Advertsing Rent Utilities SSBA Buunness Insurange Protessional Rees Storage Loss and Breakage Repairs & Maintenance Payroll Payroll Taues & Benefits Depression Payroll proteing Expenses Profit Saftore Interest & Tax	Month 1 \$146,500 19 \$34,946,80 \$111,595,33 67% \$4,996,81 \$1,240,44 \$778,28 \$778,28 \$276,87 \$200,20 \$778,28 \$276,87 \$200,20 \$	Month 2 \$166,560.19 \$34,954.86 \$11,997.33 67% \$4,996.81 \$11,027.00 \$1,244.48 \$172.28 \$172.28 \$176.87 \$200.08 \$200.08 \$24,854.00 \$27,82.91 \$4,494.67 \$4,984.43 \$44,884.43	\$34,964,86 \$111,593,33 57,896,81 \$11,025,00 \$1,248,48 \$176,87 \$12,828 \$176,87 \$320,200 \$728,28 \$1,665,50 \$206,00 \$38,192,71 \$3,728,91,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,484,43	Month 4 \$166,560.19 \$34,964.86 \$11,993.33 \$7% \$4,996.81 \$11,023.00 \$1,244.48 \$778.28 \$175.87 \$208.08	54,964,86 511,193,33 67% 54,996,81 511,024,08 512,024,08 5728,28 5728,28 5728,28 5728,28 5328,192,71 537,28,91 5328,192,71 537,28,91 54,494,65 544,946,710,88 544,884,43	\$1166,360,15 \$14,964,86 \$111,397,33 67% \$4,996,81 \$1,246,86 \$12,246,48 \$728,28 \$1,246,48 \$728,28 \$1,246,48 \$728,28 \$1,265,300,08 \$200,000 \$200,0000 \$200,000 \$200,000 \$200,000 \$200,0000 \$20	534,964,86 5111,993,33 67% 54,996,81 511,023,00 51,248,48 5728,28 5728,28 5728,28 514,551,60 5208,08 538,192,71 537,283,91 524,481,67 54,491,77 54,57 54,57 54,57 54,57 54,57 54,57 57,57 54,57 54,57 54,57 54,57 54,57 54,57 54,57 57,57 54,495 54,57 54,585 54,585 54,585 54,495 54,58	\$165,5019 \$54,964.86 \$111,397.33 \$4,996.81 \$1,020.42,86 \$1,242.48 \$728.28 \$178.87 \$202.00 \$200.00 \$202.000 \$202.000 \$202.000 \$202.000\$	\$156,560.19 \$34,964.86 \$111,593.33 \$4,996.81 \$11,025.00 \$1,248.48 \$7728.28 \$176.87 \$320.20 \$728.28 \$1,665.50 \$208.06 \$38,192.71 \$3,725.51 \$3,491.67 \$563,710.88 \$41,884.43	\$166,360,19 \$34,964,86 \$111,393,33 67% \$4,996,81 \$1,246,86 \$1,246,48 \$1,246,48 \$1,246,48 \$1,263,752,28 \$1,465,50 \$200,08 \$200,08 \$38,192,71 \$37,728,91 \$38,192,71 \$58,710,88 \$4,491,67 \$68,710,88	\$166,360,19 \$34,964,86 \$111,393,33 67% \$4,996,81 \$1,246,48 \$128,278,28 \$1,246,48 \$128,277,532,28 \$1,266,750 \$200,00 \$328,192,77 \$53,710,88 \$4,41,884,43	\$165,360,19 \$34,964,86 \$111,379,33 67% \$4,996,81 \$1,020,00 \$1,248,40 \$20,0000 \$20,0000 \$2	\$1,998,722,23 \$659,578,34 \$1,339,143,133,143,133,143,133,143,135,145,155,157,152,150,155,155,152,122,42 \$6,122,42 \$5,122,42 \$5,124,42 \$5,124,42 \$5,124,42 \$5,124,42 \$5,124,42 \$5,124,45,155,127,123,155,124,125,125,125,125,125,125,125,125,125,125
Total Sales Total Direct Costs Gross Margin/Sales Biopenes Marketing & Advertsing Rent Unities SGAA Buinness Insuranse Protessional Rees SGAA Buinness Insuranse Protessional Breas Sorage Loss and Breaslage Repairs & Maintenance Repairs & Main	Month 1 \$166,360,19 \$24,964,36 \$111,395,33 67% \$4,996,81 \$14,102,00 \$1,246,48 \$728,28 \$1,653,60 \$728,28 \$1,653,60 \$728,29 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,710,88 \$1,653,60 \$24,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,996,81 \$1,653,60 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$264,916,70 \$266,910,108	Month 2 \$166,360.19 \$34,954.86 \$11,951.38 67% \$4,956.81 \$1,220.00 \$1,246.48 \$728.28 \$12,824.85 \$1,625.60 \$202.85 \$1,655.60 \$202.82 \$1,655.60 \$202.82 \$1,657.60 \$202.95 \$24,956.75 \$24,957.75 \$24,956.75 \$24,957.75 \$24,957.75 \$24,957.75 \$	\$34,964,86 \$111,393,33 67% \$4,996,81 \$11,025,00 \$1,248,48 \$728,28 \$176,87 \$320,20 \$7728,28 \$1,657 \$320,20 \$7728,28 \$1,657 \$320,20 \$728,28 \$1,657 \$200,00 \$38,192,71 \$3,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$4,491,67 \$5,728,195 \$5,729,105 \$5,729,105 \$5,729,105 \$5,729,105\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$5,755\$\$\$5,755\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$5,755\$\$\$\$5,755\$\$\$\$5,755\$\$\$\$5,755\$\$\$\$\$5,755\$\$\$\$\$\$\$\$	Month 4 \$156,560.19 \$34,996.81 \$11,995.33 67% \$11,023.00 \$1,248.48 \$772.28 \$176,87 \$320.20 \$12,84.48 \$176,87 \$320.20 \$128,182 \$16,65.60 \$282,192.71 \$572,811 \$2,728.91 \$2,729.91	554,964,86 5141,993,33 67% 54,996,81 511,025,00 51,248,48 5728,28 51,768,7 5320,20 5728,28 51,665,60 5208,08 538,192,71 55,728,218,21 55,728,218,218,218,218,218,218,218,218,218,2	\$166,560.19 \$24,964.86 \$111,397.33 67% \$4,996.81 \$11,027.33 67% \$1,248.46 \$728.28 \$176.87 \$220.00 \$728.28 \$1,656.50 \$200.08 \$200.08 \$24,897.10.88	\$34,964.86 \$111,393.33 67% \$4,996.81 \$11,025.00 \$1,348.48 \$728.28 \$176.87 \$320.20 \$728.28 \$1,657 \$208.08 \$38,192.71 \$3,728.21 \$3,195.710.88	\$166,5019 \$34,964.86 \$111,9733 \$4,996.81 \$11,027.00 \$1,242.48 \$12,844.48 \$12,847 \$12,844.48 \$12,657,612 \$32,829 \$1,653.60 \$200.08 \$12,829 \$1,653.60 \$200.08 \$12,829 \$1,653.60 \$200.08 \$12,829 \$1,653.60 \$200.08 \$12,829 \$1,653.60 \$200.08 \$12,829 \$1,653.60 \$200.08 \$200.08	\$156,560.19 \$34,964.86 \$111,583.38 \$4,996.81 \$11,023.00 \$1,248.48 \$176.87 \$320.20 \$778.28 \$1,65.50 \$778.28 \$1,65.50 \$208.08 \$38,192.71 \$3,728.941.57 \$288.08 \$38,192.71 \$4,491.57 \$69,710.88	\$166,560,19 \$54,964,86 \$111,393,33 67% \$4,996,81 \$11,023,00 \$1,2424,88 \$12,637,532,28 \$1,663,60 \$2010,08 \$1,663,60 \$2010,08 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,491,67 \$4,91,67 \$4,91,67 \$4,91,67 \$4,91,67 \$4,996,81 \$1,222,88 \$1,623,60 \$2,224,80 \$4,996,81 \$1,222,88 \$1,623,60 \$2,244,86 \$1,623,60 \$2,244,86 \$1,623,60 \$2,244,86 \$1,623,60 \$2,244,86 \$1,623,60 \$2,244,86 \$2,245,80 \$2,445,80 \$2,455,80 \$2,455,80 \$2,455,80 \$2,455,80 \$2,455,80 \$2,455,80 \$2,455,80 \$2,20,	\$166,560.19 \$34,964.86 \$111,993.33 67% \$4,996.81 \$11,023.33 67% \$1,248.48 \$728.28 \$176.87 \$230,20 \$728.28 \$1,667.60 \$238,192.71 \$200,08 \$38,192.71 \$4,891.67 \$4,891.67 \$68,710.88	\$166,360.19 \$34,964.86 \$111,393.33 67% \$4,996.81 \$11,023.00 \$12,248.48 \$728.28 \$17,028.28 \$17,028.28 \$120,20 \$728.28 \$1,663,80 \$728.28 \$20,00 \$20,000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,00000 \$20,00000 \$20,000000 \$20,00000000000000000000000000000000000	\$1,998,722,23 \$679,378,34 \$1,339,143,91 \$13,39,143,91 \$13,39,143,91 \$13,39,143,91 \$13,290,000 \$14,291,76 \$2,759,36 \$1,122,42 \$2,424,40 \$1,198,77,22 \$2,4465,96 \$13,987,722 \$2,4465,96 \$13,987,22 \$2,4465,96 \$13,937,122,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,312,50 \$433,412,50 \$433,50 \$43
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Usibles Sales Business Incorrange Protessional Res Salonge Loss and Greakage Repairis & Maintenance Payroll Payroll Traces & Benefits Deprecision Total Operating Expenses Profit Before Interest & Tax BITDA	Month 1 \$165,360,19 \$54,956,81 \$11,199,33 \$7,4 \$4,956,81 \$11,199,33 \$7,28 \$1,28,00 \$1,284,48 \$728,28 \$1,28,36 \$1,28,19 \$2,29,10,28 \$2,	Month 2 \$165,360.19 \$14,954.86 \$11,951.38 67% \$4,956.81 \$1,246.48 \$728.28 \$128.51.60 \$20,200	534,964,86 5111,793,38 675 54,996,81 511,025,10 51,248,48 5126,87 5320,20 5728,28 51,65,50 5728,28 51,65,50 5728,28 51,65,50 5206,06 538,192,71 54,491,67 569,710,88 541,884,45 546,376,12	Month 4 \$165,560.19 \$24,954.86 \$11,957.33 675 \$4,996.81 \$1,242.48 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.29 \$759.20.08 \$728.28 \$749.49 \$749.49 \$749.28 \$749.49 \$749.28 \$749.49 \$749.28 \$749.49 \$749.28 \$749.49 \$749.28 \$758.28 \$749.49 \$749.28 \$758.28 \$749.48 \$758.49 \$748.49	514,964,86 511,993,33 675 54,996,81 51,025,00 51,246,48 5728,28 5728,28 5728,28 5728,28 5728,28 5728,28 51,655,50 5,008,08 538,192,71 54,946,457 549,710,88 541,884,45 548,457	\$166,560,15 \$11,193,33 67% \$4,996,81 \$77,20 \$11,023,00 \$1,248,46 \$772,28 \$176,57 \$202,00 \$1,272,80 \$1,728,18 \$1,655,50 \$202,06 \$202,06 \$20,10,86 \$20,	534,964,86 5111,393,33 67% 54,996,81 511,023,00 51,248,48 5728,28 5728,28 5728,28 5728,28 5728,28 5728,28 5728,28 5320,20 532,292,20 532,294,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 532,292,20 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,491,675,50 54,494,455,50 54,494,50 54,494,50 54,494,50 54,494,50 54,494,50 54,494,50 54,494,50 54,495,50 54,495,50 54,495,50 54,495,50 54,495,50 54,495,50 54,50	\$166,56019 \$54,964.86 \$111,279.33 67, \$4,996.81 \$11,022.00 \$1,044.48 \$722.28 \$176.87 \$202.00 \$1,044.48 \$722.28 \$1,665.60 \$208.06 \$38,192.71 \$202.06 \$38,192.71 \$4,914.67 \$20.28 \$4,914.67 \$20,710.88	\$166,560,19 \$54,964,86 \$111,993,33 \$7% \$11,023,00 \$11,023,00 \$12,046,48 \$11,023,00 \$12,046,48 \$11,023,00 \$12,046,48 \$11,023,00 \$12,046,48 \$12,045,49 \$12,046,48 \$12,045,49 \$12,046,48 \$12,045,49\$\$12,045,49\$\$12,0	\$166,560.19 \$54,964.86 \$111,397.33 67% \$4,996.81 \$11,023.00 \$1,248.46 \$220.20 \$12,265.87 \$220.20 \$272.82 \$1,665.50 \$202.06 \$238,192.71 \$20,208 \$4,491.67 \$53,710.88 \$44,884.45 \$45,884.45 \$45,884.45 \$45,884.45 \$45,884.45 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,884.55 \$45,885 \$45,8	\$166,560.19 \$54,964.86 \$111,379.33 67,5 \$4,996.81 \$11,023.00 \$1,1024.00 \$1,1025.00 \$1,0024.00	\$166, \$60,19 \$54,964,86 \$111, 197,33 67,996,81 \$1,042,90 \$1,046,48 \$176,87 \$10,021 \$1,046,48 \$10,65,50 \$20,000 \$38,192,71 \$20,020 \$20,000 \$38,192,71 \$20,020 \$20,000 \$38,192,71 \$20,020 \$20,000 \$38,492,71 \$20,020 \$20,000 \$38,492,71 \$20,020 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20,0000 \$20	\$1,998,722,23 \$679,578,34 \$1,339,143,91 \$13,39,143,91 \$13,39,143,91 \$13,23,00,00 \$14,811,76 \$2,729,36 \$1,122,42 \$2,824,24 \$2,324,240 \$13,987,22 \$2,446,56 \$13,393,122,50 \$68,745,83 \$13,300,00 \$38,530,52 \$300,613,39 \$256,513,33
Total Sales Total Direct Costs Gross Margin/Sales Biopenes Marketing & Advertsing Rent Unities SGAA Buinness Insuranse Protessional Rees SGAA Buinness Insuranse Protessional Breas Sorage Loss and Breaslage Repairs & Maintenance Repairs & Main	Month 1 \$146,500 19 \$33,964,86 \$111,993,33 67% \$4,996,81 \$11,023,00 \$1,242,48 \$778,28 \$1,242,48 \$778,28 \$1,262,46 \$778,28 \$1,262,46 \$778,28 \$1,262,46 \$2,1262,46 \$1,262,46 \$2,1262,46 \$2,200,000	Menth 2 \$165,50119 \$33,954,60 \$11,953.33 676 \$1,242,48 \$728,28 \$1,242,48 \$728,28 \$1,242,48 \$728,28 \$1,242,48 \$728,28 \$1,242,48 \$128,577 \$200,20 \$208,006 \$20,806 \$20,	54,964,86 5111,073,07 57% 54,996,81 511,023,00 51,1023,00 51,1023,00 578,28 5,115,87 5,782,28 5,115,87 5,782,28 5,115,87 5,782,28 5,102,50 5,102,89 5,102,00,000,000,000,000,000,000,000,000,	Month 4 6166,506.19 534,964.85 5111,599.33 673 674 51,023.00 51,244.48 5728.28 5128.67 5320.20 5728.28 51,264.48 5728.28 51,844.45 546,375.12 54,275.12 54,284.45 541,884.45 542,875.12 543,985.85 541,884.45 543,985.85 541,884.45 543,985.85 541,884.45 543,985.85 541,884.45 543,985.85 541,884.45 543,985.85 543,884.55 543,885.55 543,884.55 543,884.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 543,885.55 544,885.55 545,875.15 543,885.55 545,875.15 545,87	54,964,86 511,993,33 67% 51,2496,81 51,242,84 512,822,8 51,242,48 512,827 5220,20 5722,28 51,65,80 5722,28 51,65,80 5722,28 51,65,80 5722,28 51,55,80 5722,28 51,55,80 5722,28 51,55,80 52,50,80 54,84,85 54,84,85 54,84,85 54,84,85 54,84,85 54,94,85 57,95 57,95	\$166,560,15 \$14,964,86 \$111,997,33 67% \$4,996,81 \$11,027,00 \$1,2424,86 \$12,242,86 \$12,827,85 \$1,655,60 \$200,08 \$1,655,60 \$200,08 \$1,655,60 \$200,08 \$1,657,612 \$4,491,67 \$4,996,81 \$1,657,612 \$4,815,75,12 \$2,203,00 \$2,203,00 \$2,203,00 \$2,203,00 \$2,203,00 \$2,203,00 \$2,203,00 \$2,203,00 \$4,996,81 \$2,203,00 \$4,996,81 \$2,203,00 \$4,996,81 \$2,203,00 \$4,996,81 \$2,203,00 \$4,996,81 \$2,203,00 \$4,996,81 \$4,996,81 \$2,203,00 \$4,996,81 \$4,996,81 \$2,203,00 \$4,996,81 \$4,996,81 \$2,203,00 \$2,495,00 \$2,203,00 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,000 \$2,495,0000 \$2,495,0000 \$2,495,0000 \$2,495,00000 \$2,495,00000000000000000000000000000000000	\$4,964.86 \$111,379.33 67% \$4,996.81 \$1,202.00 \$1,204.64 \$722.28 \$1,265.80 \$202.06 \$200.06 \$202.06 \$200	\$166,5019 \$14,964,86 \$111,973,68 \$111,973,68 \$1,964,81 \$11,021,00 \$1,244,48 \$728,28 \$728,28 \$176,87 \$208,08 \$1,851,50 \$208,08 \$37,849,15 \$1,851,50 \$1,951,50 \$1,955,50\$\$1,955,50	5166,560,19 514,964,86 5111,953,33 67% 54,996,81 51,128,48 51,284,495,81 51,284,491,67 520,865,762 520,865,776,22 544,884,491,67 544,816,775 520,865,776 541,884,407 542,5776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 543,8776 541,884,407 544,885,8776 541,884,407 543,8776 541,884,407 544,885,8776 541,884,407 544,885,8776 541,884,407 544,885,8776 541,884,407 544,885,8776 541,884,407 541,895 541,895 541,895 541,895 541,895 541,895 541,895 541,89	\$166,560.19 \$14,964.86 \$111,973.67% \$4,996.81 \$1,023.00 \$1,244.48 \$728.28 \$176.87 \$320.06 \$2,244.48 \$728.28 \$14,653.00 \$2,001.66 \$2,001.65 \$2,000.65 \$2,000.55\$\$2,000.	\$166,560,19 \$34,964,86 \$111,973,675 \$4,996,81 \$51,023,00 \$1,242,48 \$772,28 \$176,87 \$30,205 \$230,205 \$230,205 \$24,984,40 \$44,884,43 \$44,874,57 \$44,884,43 \$44,874,57 \$44,884,43 \$44,874,57 \$42,510,883,96 \$21,028,96 \$22,028,96 \$23,028,96 \$23,028,96 \$24,996,81 \$24,996,81 \$23,020 \$23,020 \$23,020 \$24,968,81 \$24,968,81 \$24,968,81 \$24,968,81 \$24,968,81 \$24,968,81 \$24,996,81 \$24,986,846 \$24,986,846	\$156, \$60.19 \$4, \$64.86 \$111, \$93.86 \$111, \$93.86 \$57, \$4, \$96.81 \$57, \$51, \$20.00 \$1, \$24.86 \$772, \$28 \$176, \$77 \$20, 20 \$20,	\$1,998,722,23 \$679,578,34 \$1,339,143,133,143 67% \$39,961,67 \$123,300,00 \$14,981,76 \$2,173,36 \$1,22,42 \$5,242,40 \$5,739,36 \$1,5,967,22 \$2,466,56 \$405,312,20 \$536,531,39 \$30,5513,39 \$30,5553,39 \$30,5553,39 \$30,5553,39 \$30,5553,555 \$30,5553,555 \$30,5553,555 \$30,555,555,555 \$30,555,555,555 \$30,555,555,555 \$30,555,555,555,555,555 \$30,555,555,555,555,555,555,555,555,555,5
Total Sales Total Sales Total Direct Costs Gross Mergin/Sales Expenses Marketing & Advertsing Rent Utilities SSBA Buunness Insurange Protessional Rees Sorage Loss and Breakage Repairs & Maintenance Payroll Payroll Taues & Benefits Depression Payroll Payroll Payroll Taues & Benefits Depression Total Operanting Expenses Profit Bettore Interest & Tax BITDA Interest Expense Taxes Incurred	Month 1 \$146,500 19 \$134,944,86 \$111,993,33 67% \$4,996,81 \$11,093,33 67% \$4,996,81 \$11,093,33 67% \$1,248,46 \$772,28 \$16,550 \$202,00 \$202,008 \$20,827,71 \$202,007 \$202,008 \$20,754,28 \$4,896,47 \$202,007 \$202,008 \$20,754,28 \$4,896,47 \$202,007 \$202,008 \$202,007 \$202,008 \$202,007 \$	Menth 2 \$165,501.19 \$343,954.65 \$11,953.33 67% \$1,264.48 \$728.28 \$1,244.48 \$728.28 \$1,244.48 \$728.28 \$1,244.48 \$728.28 \$1,244.45 \$129.27 \$200.20 \$208.08 \$24,854.45 \$24,854.45 \$24,854.45 \$24,854.45 \$24,854.55 \$24,854.45 \$24,854.55 \$25,755 \$	534,546,86 5111,559,33 573 54,596,81 511,025,00 51,248,48 5,778,28 5,176,87 530,20 5,728,28 51,665,50 5,265,06 5,81,992,71 54,710,88 541,884,43 544,874,612 52,502,00	Month 4 \$166,560.19 \$34,964.86 \$111,993.33 \$75 \$4,996.81 \$11,203.00 \$1,248.45 \$728.28 \$778.27 \$200.08	54,964,86 511,993,33 67% 51,2496,81 51,242,84 512,822,8 51,242,48 512,827 5220,20 5722,28 51,65,80 5722,28 51,65,80 5722,28 51,65,80 5722,28 51,55,80 5722,28 51,55,80 5722,28 51,55,80 52,50,80 54,81,57,512 54,945,51 57,52 54,945,51 57,52,	\$165,560,15 \$11,954,565 \$111,954,565 \$111,954,565 \$11,954,565 \$1,955,575 \$1,955,575 \$1,955,575 \$252,05 \$250,05	\$4,964.86 \$111,379.33 67% \$4,996.81 \$1,202.00 \$1,204.64 \$722.28 \$1,265.80 \$202.06 \$200.06 \$202.06 \$200	\$166,5019 \$34,964.86 \$111,9733 \$4,996.81 \$11,027.00 \$1,242.48 \$12,844.48 \$12,847 \$12,844.48 \$12,657.60 \$200.00 \$200.00 \$202.28 \$1,653.60 \$200.00 \$202.84,955 \$1,653.60 \$200.00 \$202.577.00 \$4,491.67 \$4,891.67 \$4,891.67 \$4,891.67 \$4,895.71 \$2,847.57 \$4,891.67 \$4,895.71 \$5,757.71 \$5,577.71 \$5,577.75	\$146,560.15 \$14,964.86 \$111,975.07 \$4,996.81 \$111,023.00 \$1,1023.00 \$1,1023.00 \$111,025.00 \$111,025.00\$\$111,025.00	\$166,560.19 \$14,964.86 \$111,973.67% \$4,996.81 \$1,023.00 \$1,244.48 \$728.28 \$176.87 \$320.06 \$2,244.48 \$728.28 \$14,653.00 \$2,001.66 \$2,001.65 \$2,000.65 \$2,000.55\$\$2,000.	\$166,560,19 \$54,964,86 \$111,993,33 \$7% \$4,996,81 \$11,023,00 \$1,242,48 \$12,222,28 \$1,262,50 \$2,244,48 \$722,28 \$1,265,80 \$2,250,00 \$38,192,71 \$4,916,56 \$2,484,45 \$4,481,57 \$4,83,76,12 \$4,83,76,12 \$4,1,884,45 \$4,2,1,645,45 \$4,1,884,45 \$4,1,884,45 \$4,2,1,645,45 \$4,1,884,45 \$4,1,884,45 \$4,2,1,645,45 \$4,1,884,45 \$4,1,88	\$156, \$60.19 \$4, \$64.86 \$111, \$93.86 \$111, \$93.86 \$57, \$4, \$96.81 \$57, \$51, \$20.00 \$1, \$24.86 \$772, \$28 \$176, \$77 \$20, 20 \$20,	\$1,998,722,23 \$679,578,34 \$1,339,143,133,143 67% \$39,961,67 \$123,300,00 \$14,981,76 \$2,132,300,00 \$14,981,76 \$2,132,300 \$1,5,987,22 \$2,466,56 \$430,312,20 \$53,530,52 \$30,5513,39 \$30,656,50 \$130,679,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,0,079,48 \$1,
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676,876 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,984,45 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$50,289,49 \$222,493,49 \$228,49 \$228,49	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$34,564.85 \$111,997.33 \$7% \$4,996.81 \$11,027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14,657.60 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.7	254,964,86 511,973,87 675 54,996,81 511,023,00 51,148,48 5728,28 5758,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,29 5778,28 5778,29 5778,20 57778,20 57778,20 57778,20 57778,20 57778,20 5777778,20 57777	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,973.87 57% 54,996.81 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 528.20 500.68 500.68 541,894.45 546,376.12 544,884.45 546,376.12 542,884.45 542,824.88 542,844.45 542,824.88 542,844.45542,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,845,845,845,845,845,845,845,845,845,	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.20 \$728.28 \$10,653.60 \$208.008 \$208.008 \$44.91.67 \$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$200.88 \$38,192.71 \$4,843.67 \$20,103.88 \$44,854.67 \$24,854.88 \$24,854.89	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,565.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$679,578,34 \$1,339,1437,339,1437 \$1,339,1437,300,00 \$142,300,00 \$142,300,00 \$1432,300,00 \$1432,300,10 \$1432,300,10 \$1432,10\$\$1432,10\$
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$34,564.85 \$111,997.33 \$7% \$4,996.81 \$11,027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14,657.60 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.7	254,964,86 511,973,87 675 54,996,81 511,023,00 51,148,48 5728,28 5758,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,29 5778,28 5778,29 5778,20 57778,20 57778,20 57778,20 57778,20 57778,20 5777778,20 57777	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,973.87 57% 54,996.81 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 528.20 500.68 500.68 541,894.45 546,376.12 544,884.45 546,376.12 542,884.45 542,824.88 542,844.45 542,824.88 542,844.45542,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,845,845,845,845,845,845,845,845,845,	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.20 \$728.28 \$10,653.60 \$208.008 \$208.008 \$44.91.67 \$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91.67\$\$45.91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$200.88 \$38,192.71 \$4,843.67 \$20,10.88 \$44,854.67 \$24,853.48 \$24,853.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$678,378,34 \$1,339,143,91 \$1,339,143,91 \$1,339,143,90 \$1,329,300,00 \$1,429,300,795,34 \$1,227,42 \$6,242,40 \$1,793,35 \$1,793,35 \$1,227,42 \$6,242,40 \$1,237,22 \$2,446,56 \$133,807,22 \$2,446,56 \$133,807,22 \$2,446,55 \$133,800,00 \$238,530,52 \$333,00,650,00 \$130,0757,43 \$341,867,91
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 511,973,87 675 54,996,81 511,023,00 51,148,48 5728,28 5758,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,28 5778,29 5778,28 5778,29 5778,20 57778,20 57778,20 57778,20 57778,20 57778,20 5777778,20 57777	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,973.87 57% 54,996.81 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 528.20 500.68 500.68 541,894.45 546,376.12 544,884.45 546,376.12 542,884.45 542,824.88 542,844.45 542,824.88 542,844.45542,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,845,845,845,845,845,845,845,845,845,	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.10 \$728.28 \$10,653.60 \$200.00 \$44,91.67\$44,91.67 \$44,91.67 \$44,91.67\$44,91.67 \$44,91.67\$\$45,91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$200.88 \$38,192.71 \$4,843.67 \$20,10.88 \$44,854.67 \$24,853.48 \$24,853.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$678,378,34 \$1,339,143,91 \$1,339,143,91 \$1,339,143,90 \$1,329,300,00 \$1,429,300,795,34 \$1,227,42 \$6,242,40 \$1,793,35 \$1,793,35 \$1,227,42 \$6,242,40 \$1,237,22 \$2,446,56 \$133,807,22 \$2,446,56 \$133,807,22 \$2,446,55 \$133,800,00 \$238,530,52 \$333,00,650,00 \$130,0757,43 \$341,867,91
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 5111,973,87 67% 54,996,81 511,023,00 51,148,48 5782,28 5178,87 532,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,864,67 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 544,854,45 543,874,127 544,854,455 544,854,45 544,854,455545 544,854,455 544,854,455 544,854,45555 546,854,955 546,854,95555 546,854,955 546,95555555 546,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,574,564,86 \$111,573,574 \$4,996,81 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,200,0000 \$1,200,0000 \$1,200	54,964.86 511,973.87 57% 54,996.81 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 528.20 500.68 500.68 541,894.45 546,376.12 544,884.45 546,376.12 542,884.45 542,824.88 542,844.45 542,824.88 542,844.45542,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,844.45 542,844.45554,845,845,845,845,845,845,845,845,845,	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.10 \$728.28 \$10,653.60 \$200.00 \$44,91.67\$44,91.67 \$44,91.67 \$44,91.67\$44,91.67 \$44,91.67\$\$45,91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$200.88 \$38,192.71 \$4,843.67 \$20,10.88 \$44,854.67 \$24,853.48 \$24,853.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$678,378,34 \$1,339,143,91 \$1,339,143,91 \$1,339,143,90 \$1,329,300,00 \$1,429,300,795,34 \$1,227,42 \$6,242,40 \$1,793,35 \$1,793,35 \$1,227,42 \$6,242,40 \$1,237,22 \$2,446,56 \$133,807,22 \$2,446,56 \$133,807,22 \$2,446,55 \$133,800,00 \$238,530,52 \$333,00,650,00 \$130,0757,43 \$341,867,91
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 5111,973,87 67% 54,996,81 511,023,00 51,148,48 5782,28 5178,87 532,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,864,67 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 544,854,45 543,874,127 544,854,455 544,854,45 544,854,455545 544,854,455 544,854,455 544,854,45555 546,854,955 546,854,95555 546,854,955 546,95555555 546,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,574,564,86 \$111,573,574 \$4,996,81 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,200,0000 \$1,200,0000 \$1,200	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.10 \$728.28 \$10,653.60 \$200.00 \$44,91.67\$44,91.67 \$44,91.67 \$44,91.67\$44,91.67 \$44,91.67\$\$45,91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$200.88 \$38,192.71 \$4,843.67 \$20,10.88 \$44,854.67 \$24,853.48 \$24,853.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$678,378,34 \$1,339,143,91 \$1,339,143,91 \$1,339,143,90 \$1,329,300,00 \$1,429,300,795,34 \$1,227,42 \$6,242,40 \$1,793,35 \$1,793,35 \$1,227,42 \$6,242,40 \$1,237,22 \$2,446,56 \$133,807,22 \$2,446,56 \$133,807,22 \$2,446,55 \$133,800,00 \$238,530,52 \$333,00,650,00 \$130,0757,43 \$341,867,91
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 5111,973,87 67% 54,996,81 511,023,00 51,148,48 5782,28 5178,87 532,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,864,67 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 541,854,45 543,874,127 544,854,45 543,874,127 544,854,455 544,854,45 544,854,455545 544,854,455 544,854,455 544,854,45555 546,854,955 546,854,95555 546,854,955 546,95555555 546,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,574,564,86 \$111,573,574 \$4,996,81 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,201,000 \$1,200,0000 \$1,200,0000 \$1,200	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$178.27 \$520.10 \$728.28 \$10,653.60 \$200.00 \$44,91.67\$44,91.67 \$44,91.67 \$44,91.67\$44,91.67 \$44,91.67\$\$45,91	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 5	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,654.60 \$200.88 \$38,192.71 \$4,841.67 \$20,10.88 \$44,854.67 \$44,854.89 \$228,485.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$678,378,34 \$1,339,143,91 \$1,339,143,91 \$1,339,143,90 \$1,329,300,00 \$1,429,300,795,34 \$1,227,42 \$6,242,40 \$1,793,35 \$1,793,35 \$1,227,42 \$6,242,40 \$1,237,22 \$2,446,56 \$133,807,22 \$2,446,56 \$133,807,22 \$2,446,55 \$133,800,00 \$238,530,52 \$333,00,650,00 \$130,0757,43 \$341,867,91
Total Sales Total Diret Costs Gross Margin/Sales Expenses Marketing & Advertising Artistics & Advertising Artistics & Advertising Marketing & Advertising Marketing Marketing	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 511,973,87 675 54,996,81 511,023,00 51,142,48,48 5722,28 5176,87 5320,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,984,85 541,854,85 541,954,855 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 542,954,955 542,954,955 542,954,955 542,954,955 542,9555 542,9555 542,95555 542,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$10,653.60 \$200.00 \$44.91.67 \$45.91.68 \$44.91.67 \$44.97 \$45.95\$\$45.95\$\$45.9	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 55,1	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,654.60 \$200.88 \$38,192.71 \$4,841.67 \$20,10.88 \$44,854.67 \$44,854.89 \$228,485.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$679,578,34 \$1,339,1437,339,1437 \$1,339,1437,300,00 \$142,300,00 \$142,300,00 \$1432,300,00 \$1432,300,10 \$1432,300,10 \$1432,10\$\$1432,10\$
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 511,973,87 675 54,996,81 511,023,00 51,142,48,48 5722,28 5176,87 5320,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,984,85 541,854,85 541,954,855 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 542,954,955 542,954,955 542,954,955 542,954,955 542,9555 542,9555 542,95555 542,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$10,653.60 \$200.00 \$44.91.67 \$45.91.68 \$44.91.67 \$44.97 \$45.95\$\$45.95\$\$45.9	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 55,1	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,653.60 \$722.28 \$14,653.60 \$722.28 \$14,654.60 \$200.88 \$38,192.71 \$4,841.67 \$20,10.88 \$44,854.67 \$44,854.89 \$228,485.48	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,841.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$4,891.87 \$2,57,512 \$5,77,512 \$2,57,	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$679,578,34 \$1,339,1437,339,1437 \$1,339,1437,300,00 \$142,300,00 \$142,300,00 \$1432,300,00 \$1432,300,10 \$1432,300,10 \$1432,10\$\$1432,10\$
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$28,957,10,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$59,710,88 \$4,484,49 \$50,000 \$10,0000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,0000 \$10,0000	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,956,86 511,050,36 54,956,81 511,005,00 51,206,05 572,25 572,25 572,25 572,25 572,25 572,25 572,25 572,25 523,00 522,00,00 54,956,70,25 54,957,01,257,01,25 54,957,01,257,01,257,01	Month 4 \$1965.590.19 \$343.564.85 \$111.997.33 \$7% \$4.996.81 \$11.027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14.657.50 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.71 \$30,192.	254,964,86 511,973,87 675 54,996,81 511,023,00 51,142,48,48 5722,28 5176,87 5320,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,984,85 541,854,85 541,954,855 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 542,954,955 542,954,955 542,954,955 542,954,955 542,9555 542,9555 542,95555 542,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$10,653.60 \$200.00 \$44.91.67 \$45.91.68 \$44.91.67 \$44.97 \$45.95\$\$45.95\$\$45.9	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 55,1	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,655.60 \$722.28 \$1,465.60 \$202.08 \$38,192.71 \$4,494.67 \$202.08 \$20,108 \$34,182.71 \$4,494.67 \$20,108 \$20,	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,819.71	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$679,578,34 \$1,339,1437,339,1437 \$1,339,1437,300,00 \$142,300,00 \$142,300,00 \$1432,300,00 \$1432,300,10 \$1432,300,10 \$1432,10\$\$1432,10\$
Total Sales Total Direct Costs Grocs Margin/Sales Exponses Marketing & Adventising Rent Utilities SSBA Business Incourange Protessional Res Storage Loss and Breakage Negation & Maintenance Payroll Payroll Twees & Benefits Deprecision Total Operating Expenses Profit Bebre Interest & Tax BITDA Interest Deprece	Moreh 1 \$165,550,19 \$53,954,85 \$111,977,33 \$77k \$4,996,81 \$111,977,33 \$77k \$54,956,81 \$111,027,00 \$1,148,48 \$778,28 \$176,87 \$200,00 \$1,484,40 \$200,00 \$20,884,45 \$20,0000 \$20,000 \$20,0000 \$20,0000 \$2	Morth 2 \$165,590,19 \$243,564,66 \$11,973,33 676 \$11,023,00 \$1,244,48 \$772,28 \$17,677 \$250,200 \$12,245,496 \$722,28 \$1,627,500 \$20,289,49 \$24,956,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,481,67 \$58,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,595,67 \$50,710,88 \$4,285,45 \$21,223,0100 \$20,288,45 \$21,284,45 \$4,597,510,88 \$4,285,45 \$21,284,45 \$4,597,510,88 \$4,597,510 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,284,45 \$21,297,510,88 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,5100 \$21,297,510	54,995,86 511,003,00 57% 54,995,81 511,003,00 51,206,00 57,20,20 577,0,20 577,0,20 577,0,20 577,0,20 52,000 52,000,00 54,985,47 54,970,00 54,985,47 54,970,00 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 54,985,47 55,70,28 51,200,00 51,200,00 52,200,00 52,200,00 52,200,00 52,200,00 52,200,00 54,985,47 54,995,400 54,995,400 54,995,400 54,995,400	Month 4 \$1965.590.19 \$34,564.85 \$111,997.33 \$7% \$4,996.81 \$11,027.00 \$1,248.48 \$772.28 \$174.87 \$250.20 \$200.08 \$782.28 \$14,657.60 \$200.08 \$28,192.71 \$37,225.91 \$38,192.71 \$37,225.91 \$38,192.71 \$30,192.7	254,964,86 511,973,87 675 54,996,81 511,023,00 51,142,48,48 5722,28 5176,87 5320,20 5722,28 51,665,60 5722,28 51,665,60 520,685 538,192,71 54,984,85 541,854,85 541,954,855 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 541,954,955 542,954,955 542,954,955 542,954,955 542,954,955 542,9555 542,9555 542,95555 542,955555555555555555555555555555555555	\$166,500 15 \$14,564,86 \$111,573,564,86 \$111,573,675 \$4,596,81 \$1,241,407 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$1,221,40 \$2,201,08 \$2,1,421,50 \$2,2,230,00 \$2,1,484,45 \$4,485,45 \$4,485,45	54,964.86 511,954.86 511,955.87 57% 511,023.00 51,1248.48 5728.28 5728.28 5176.87 5728.28 5176.87 5728.28 5176.87 5728.28 51,655.60 5208.08 538,192.71 53728.29 541,854.45 546,376.12 544,584.45 546,376.12 542,584.45 542,524.68 542,544.45542,544.45 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.45 542,544.4555 542,544.4555 542,544.45 544,544.4555 542,544.45 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.4555 544,544.45 544,544.4555 544,544.4555 544,544.45555 544,544.45555 544,544.55 544,544.5555555555555555555555555555555	\$165,50.19 \$34,964.86 \$111,973,87 \$4,996.81 \$11,023.00 \$1,044.85 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$728.28 \$10,653.60 \$200.00 \$44.91.67 \$45.91.68 \$44.91.67 \$44.97 \$45.95\$\$45.95\$\$45.9	5146,560,19 514,564,86 5111,573,674,964,86 5111,025,00 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 51,025,04 54,945,17 55,17 55,1	\$165,560.19 \$34,964.86 \$111,973.67% \$4,996.81 \$11,023.00 \$1,148.48 \$722.28 \$14,655.60 \$722.28 \$1,465.60 \$202.08 \$38,192.71 \$4,494.67 \$202.08 \$20,108 \$34,182.71 \$4,494.67 \$20,108 \$20,	\$166,560.19 \$34,964.86 \$111,973.07 \$4,996.81 \$511,023.00 \$1,148.48 \$772,28 \$14,665.60 \$722,28 \$1,665.60 \$203,819.71 \$20,819.71	\$156, \$40,19 \$34,544,56 \$111,373,544,56 \$111,373,54 \$1,405,48	\$1,998,722,23 \$679,578,34 \$1,339,1437,339,1437 \$1,339,1437,300,00 \$142,300,00 \$142,300,00 \$1432,300,00 \$1432,300,10 \$1432,300,10 \$1432,10\$\$1432,10\$

UNIT ASSUMPTIONS

Year 1	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
Units													
Breads & Buns	13000	15500	17300	18000	18000	18000	18000	18000	18000	18000	18000	18000	20
Pastries & Slice Cakes	4000	5500	7400	8000	8200	8200	8200	8200	8200	8200	8200	8200	9
Whole Cakes	300	400	480	500	500	500	500	500	500	500	500	500	
Unit Price													
Breads & Buns	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50	\$
Pastries & Slice Cakes	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	
Whole Cakes	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$
Direct Unit Cost													
Breads & Buns	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	\$0.83	
astries & Slice Cakes	\$1.49	\$1.49	\$1.49	\$1.49	\$1,49	51.49	\$1.49	\$1.49	\$1.49	\$1.49	\$1.49	\$1.49	
Vhole Cakes	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	\$13.20	4
war 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
		inclusi a	menters		monten o		and the second s	montare	inclus a	-			
nits													
reads & Buns	22200	22200	22200	22200	22200	22200	22200	22200	22200	22200	22200	22200	2
astries & Slice Cakes	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	10000	1
/hole Cakes	600	600	600	600	600	600	600	600	600	600	600	600	
nit Price													
reads & Buns	\$2,63	\$2.63	\$2.63	\$2,63	\$2.63	\$2.63	\$2.63	\$2.63	\$2,63	\$2.63	\$2.63	\$2.63	
stries & Slice Cakes	\$4.73	\$4.73	\$4.73	\$4.73	\$4.73	\$4.73	\$4.73	\$4,73	\$4.73	\$4.73	\$4,73	\$4.73	
hole Cakes	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00	
irect Unit Cost													
reads & Buns	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	\$0.87	
astries & Slice Cakes	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	\$1.56	
/hole Cakes	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	\$13.86	
nr 3	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	
nits													
reads & Buns	27200	27200	27200	27200	27200	27200	27200	27200	27200	27200	27200	27200	
stries & Slice Cakes	11750	11750	11750	11750	11750	11750	11750	11750	11750	11750	11750	11750	-
hole Cakes	755	755	755	755	755	755	755	755	755	755	755	755	
			133	133	133	133		133		133	133	133	
nit Price													
eads & Buns	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	\$2.76	
stries & Slice Cakes	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	\$4.96	
hole Cakes	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	\$44.10	
rect Unit Cost										_			
reads & Buns	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	
astries & Slice Cakes	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	\$1.64	
/hole Cakes	\$14.55	\$14.55	\$14,55	\$14,55	\$14.55	\$14,55	\$14.55	\$14.55	\$14,55	\$14,55	\$14.55	\$14.55	
ALES FORECAST													

SALES FORECAST													
Year 1	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Sales													
Breads & Buns	\$32,500.00	\$38,750.00	\$43,250.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$519,500.00
Pastries & Slice Cakes	\$18,000.00	\$24,750.00	\$33,300.00	\$36,000.00	\$36,900.00	\$36,900.00	\$36,900.00	\$36,900.00	\$36,900.00	\$36,900.00	\$36,900.00	\$36,900.00	\$407,250.00
Whole Cakes	\$12,000.00	\$16,000.00	\$19,200.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$227,200.00
Total Sales	\$62,500.00	\$79,500.00	\$95,750.00	\$101,000.00	\$101,900.00	\$101,900.00	\$101,900.00	\$101,900.00	\$101,900.00	\$101,900.00	\$101,900.00	\$101,900.00	\$1,153,950.00
Direct Costs													
Breads & Buns	\$10,725.00	\$12,787.50	\$14,272.50	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$14,850.00	\$171,435.00
Pastries & Slice Cakes	\$5,940.00	\$8,167.50	\$10,989.00	\$11,880.00	\$12,177.00	\$12,177.00	\$12,177.00	\$12,177.00	\$12,177.00	\$12,177.00	\$12,177.00	\$12,177.00	\$134,392.50
Whole Cakes	\$3,960.00	\$5,280.00	\$6,336.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$6,600.00	\$74,976.00
Total Direct Costs	\$20,625.00	\$26,235.00	\$31,597.50	\$33,330.00	\$33,627.00	\$33,627.00	\$33,627.00	\$33,627.00	\$33,627.00	\$33,627.00	\$33,627.00	\$33,627.00	\$380,803.50
Gross Margin	\$41,875.00	\$53,265.00	\$64,152.50	\$67,670.00	\$68,273.00	\$68,273.00	\$68,273.00	\$68,273.00	\$68,273.00	\$68,273.00	\$68,273.00	\$68,273.00	\$773,146.50
Gross Margin/Sales	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%
Year 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total

Year 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Sales													
Breads & Buns	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$58,275.00	\$699,300.00
Pastries & Slice Cakes	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$47,250.00	\$567,000.00
Whole Cakes	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$25,200.00	\$302,400.00
Total Sales	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$130,725.00	\$1,568,700.00
				_									
Direct Costs													
Breads & Buns	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$19,230.75	\$230,769.00
Pastries & Slice Cakes	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592.50	\$15,592,50	\$15,592.50	\$15,592.50	\$15,592.50	\$187,110.00
Whole Cakes	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$8,316.00	\$99,792.00
Total Direct Costs	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$43,139.25	\$517,671.00
Gross Margin	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$87,585.75	\$1,051,029.00
Gross Margin/Sales	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%	67%
			_										
Year 3	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Sales													
Sales Breads & Buns	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$74,970.00	\$899,640.00
Sales Breads & Buns Pastries & Slice Cakes	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$899,640.00 \$699,536.25
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$899,640.00 \$699,536.25 \$399,546.00
Sales Breads & Buns Pastries & Slice Cakes	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$74,970.00 \$58,294.69	\$899,640.00 \$699,536.25
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes Total Sales	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$74,970.00 \$58,294.69 \$33,295.50	\$899,640.00 \$699,536.25 \$399,546.00
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560,19	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25									
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs Breads & Buns	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560,19 \$24,740,10	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20										
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs Breads & Buns Pastries & Slice Cakes	574,970.00 558,294,69 533,295,50 \$166,560.19 \$24,740.10 \$19,237,25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96
Sales Breads & Buns Pastries & Silce Cakes Whole Cakes Total Sales Direct Costs Breads & Buns Pastries & Silce Cakes Whole Cakes	\$74,970.00 \$58,294.69 \$13,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237,25 \$10,987,52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96 \$131,850.18
Sales Breads & Buns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs Breads & Buns Pastries & Slice Cakes	574,970.00 558,294,69 533,295,50 \$166,560.19 \$24,740.10 \$19,237,25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294,69 \$33,295,50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96
Sales Braads & Burns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs Breads & Burns Pastries & Slice Cakes Whole Cakes Total Direct Costs	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96 \$131,850.18 \$659,578.34
Sales Breads & Buns Pastries & Silce Cakes Whole Cakes Total Sales Direct Costs Brands & Buns Pastries & Silce Cakes Whole Cakes Total Direct Costs Gross Margin	\$74,970.00 \$58,294,69 \$132,995,50 \$166,560.19 \$24,740.10 \$19,237,25 \$10,987,52 \$54,964,86 \$111,595,33	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86 \$111,595.33	\$74,970.00 \$58,194.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86 \$111,595.33	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96 \$131,850.18 \$659,578.34 \$1,339,143.91									
Sales Braads & Burns Pastries & Slice Cakes Whole Cakes Total Sales Direct Costs Breads & Burns Pastries & Slice Cakes Whole Cakes Total Direct Costs	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$74,970.00 \$58,294.69 \$33,295.50 \$166,560.19 \$24,740.10 \$19,237.25 \$10,987.52 \$54,964.86	\$899,640.00 \$699,536.25 \$399,546.00 \$1,998,722.25 \$296,881.20 \$230,846.96 \$131,850.18 \$659,578.34

PERSONNEL FORECAST

Year 1	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Deserved Court													
Personnel Count													
General Manager / Baking Manager	1	1	1	1	1	1	1	1	1	1	1	1	1
Bakers	5	5	5	5	5	5	5	5	5	5	5	5	5
Sales Support	3	3	3	3	3	3	3	3	3	3	3	3	3
Marketing & Sales Support	1	1	1	1	1	1	1	1	1	1	1	1	1
Total Personnel	10	10	10	10	10	10	10	10	10	10	10	10	10
Personnel Wage										_			
General Manager / Baking Manager	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.38	\$8,333.33	\$8,333.33	\$100,000.00
Bakers	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$30,000.00
Sales Support	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$24,000.00
Marketing & Sales Support	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$25,000.00
Personnel Costs													
General Manager / Baking Manager	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333,33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$100,000.00
Bakers	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$12,500.00	\$150,000.00
Sales Support	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$6,000.00	\$72,000.00
		\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$25,000.00
Marketing & Sales Support	\$2,083.33	\$2,005.55	\$2,005.55	\$2,065.55	\$2,065.55	\$2,065.55	\$2,065.55	\$2,005.55	\$2,085.55	\$2,065.55	\$2,065.55	\$2,005.55	\$23,000.00
Total Payroll	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$28,916.67	\$347,000.00
Payroli/Sales	46%	36%	30%	29%	28%	28%	28%	28%	28%	28%	28%	28%	30%
Year 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total
Personnel Count													
General Manager / Baking Manager	1	1	1	1	1	1	1	1	1	1	1	1	1
Bakers	5	5	5	5	5	5	5	5	5	5	5	5	5
Sales Support	4	4	4	4	4	4	4	4	4	4	4	4	4
Marketing & Sales Support	1	1	1	1	1	1	1	1	1	1	1	1	1
Total Personnel	11	11	11	11	11	11	11	11	11	11	11	11	11
Personnel Wage													
General Manager / Baking Manager	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$100,000.00
			\$2.625.00										
Bakers	\$2,625.00	\$2,625.00		\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$31,500.00
Sales Support	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$25,200.00
Marketing & Sales Support	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$2,187.50	\$26,250.00
Personnel Costs													
General Manager / Baking Manager	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$100,000.00
													CALL 100 00
Bakers	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$13,125.00	\$157,500.00
Bakers Sales Support			\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$13,125.00	\$157,500.00 \$100,800.00
Sales Support	\$13,125.00 \$8,400.00	\$13,125.00 \$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00		
	\$13,125.00	\$13,125.00										\$8,400.00	\$100,800.00
Sales Support Marketing & Sales Support	\$13,125.00 \$8,400.00 \$2,187.50	\$13,125.00 \$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$100,800.00 \$26,250.00
Sales Support Marketing & Sales Support Total Payroll	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$100,800.00 \$26,250.00 \$384,550.00
Sales Support Marketing & Sales Support	\$13,125.00 \$8,400.00 \$2,187.50	\$13,125.00 \$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$8,400.00 \$2,187.50	\$100,800.00 \$26,250.00
Sales Support Marketing & Sales Support Total Payroll	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$100,800.00 \$26,250.00 \$384,550.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25%	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400,00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187:50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400:00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$100,800.00 \$26,250.00 \$384,550.00 25%
Sales Support Marketing & Sales Support Total Payroll	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$8,400.00 \$2,187.50 \$32,045.83	\$100,800.00 \$26,250.00 \$384,550.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25%	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400,00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187:50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400:00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$8,400.00 \$2,187.50 \$32,045.83 25%	\$100,800.00 \$26,250.00 \$384,550.00 25%
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25%	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12	\$100,800.00 \$26,250.00 \$384,550.00 25% Total
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12	\$100,800.00 \$26,250.00 \$384,550.00 25% Total
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5 1	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5 1	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Maniger / Baking Manager Bakers Sales Support Marketing & Sales Support	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5 1	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 6 5 1	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1	\$8,400.00 \$2,187,50 \$32,045.83 25% Month 8	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Personnel Wage	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 1 3	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 13	58,400.00 \$2,187,50 \$32,045,83 25% Month 3 1 6 5 1 13	58,400,00 52,187 50 532,045 83 25% Month 4	58,400.00 52,187,50 532,045,83 25% Month 5 1 6 5 1 1 3	58,400.00 52,187.50 532,045.83 25% Month 6 1 6 5 1 13	58,400.00 52,187.50 532,045.83 25% Month 7 1 6 5 1 13	\$8,400.00 \$2,187,50 \$32,045,83 25% Month 8 1 6 5 1 1 3	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9 1 6 5 1 13	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 1 13	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1 13	58,400.00 52,187.50 532,045.83 25% Month 12 1 6 5 1 13	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 1 3 \$8,333.33 \$2,756.25	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 8,8333.33 \$2,756.25	\$6,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,833.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 1 13 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 58,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1 13 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month B 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1 1 3 3 58,333.33 52,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1 1 3 3 58,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 13 3 8,333.33	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3 3 \$100,000.00 \$33,075.00
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Personnel Wage General Manager / Baking Manager Bakers Sales Support	513,125.00 58,400.00 52,187.50 532,045.83 25% Month 1 1 3 58,333.33 52,756.25 52,205.00	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 8,833.33 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400,00 \$2,187 50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 5 1 13 \$8,333.33 \$2,756.25 \$2,205.05	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00	58,400.00 52,187.50 532,045.83 25% Month 8 1 6 5 1 1 3 3 58,333.33 52,756.25 52,405.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9 1 6 5 1 1 3 2 5%,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1 1 3 3 52,756.25 52,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1 1 3 2 58,333.33 \$2,756,25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 13 \$8,333.33 \$2,756.25 \$2,205.00	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3 3 5100,000.00 \$33,075.00 \$26,460.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 1 1 1 3 \$8,333.33 \$2,756.25	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 8,8333.33 \$2,756.25	\$6,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400,00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,833.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 1 13 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 58,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1 13 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month B 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1 1 3 3 58,333.33 52,756.25	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1 1 3 3 58,333.33 \$2,756.25	58,400.00 52,187.50 532,045.83 25% Month 12 1 1 3 3 58,333.33 52,756.25	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3 3 \$100,000.00 \$33,075.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support	513,125.00 58,400.00 52,187.50 532,045.83 25% Month 1 1 3 58,333.33 52,756.25 52,205.00	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 8,833.33 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 3 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400,00 \$2,187 50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 5 1 13 \$8,333.33 \$2,756.25 \$2,205.05	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 7 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00	58,400.00 52,187.50 532,045.83 25% Month 8 1 6 5 1 1 3 3 58,333.33 52,756.25 52,405.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 9 1 6 5 1 1 3 2 5%,333.33 \$2,756.25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 10 1 6 5 1 1 3 3 52,756.25 52,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 6 5 1 1 3 2 58,333.33 \$2,756,25 \$2,205.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 13 \$8,333.33 \$2,756.25 \$2,205.00	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3 3 5100,000.00 \$33,075.00 \$26,460.00
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Bakers Sales Support Marketing & Sales Support Marketing & Sales Support	513,125.00 58,400.00 52,187.50 532,045.83 25% Month 1 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.68	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 52,756.25 52,205.00 52,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 \$2,756.25 \$2,205.00 \$2,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5 2,756.25 52,205.00 \$2,206.88	58,400.00 52,187.50 532,045.83 25% Month 6 1 6 5 5 1 1 3 52,756.25 52,205.00 52,205.00 52,205.00	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 52,756.25 52,205.00 52,205.00 52,205.08	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 1 1 3 5 8,333.33 \$2,756.25 \$2,205.00 \$2,296.88	\$8,400.00 52,187.50 532,045.83 25% Month 9 1 6 5 1 1 3 3 52,756.25 52,205.00 \$2,296.88	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 5 8,333.33 52,756.25 52,205.00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 11 1 58,333.33 52,756,25 52,205.00 52,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 13 58,333.33 \$2,756.25 \$2,205.08	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 3 3 \$100,000.00 \$33,075.00 \$26,460.00 \$27,562.50
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Marketing & Sales Support	513,225.00 58,400.00 532,045.83 25% Month 1 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,226.88 58,333.33	\$13,125,00 \$8,400,00 \$2,187,50 \$32,045,83 25% Month 2 1 6 5 1 1 3 \$8,333,33 \$2,756,25 \$2,205,00 \$2,296,88 \$8,333,33	S8,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333.33	\$8,400,00 \$2,187,50 \$32,045,83 25% Month 4 1 6 5 1 1 33 3 \$8,333,33 \$2,756,25 \$2,296,88 \$2,296,88 \$8,333,33	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,206.00 \$2,296.80 \$2,296.80 \$2,296.80	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 33 \$8,333.33 \$2,756.25 \$2,256.88 \$2,256.88 \$2,256.88	S8,400.00 52,187.50 532,045.83 25% Month 7 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 58,333,33	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,296.88 \$2,296.88 \$58,333.33	\$8,400.00 52,187.50 532,045.83 25% Month 9 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,205.88 52,296.88 58,333.33	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 1 1 33 58,333.33 52,756.25 52,296.88 58,333.33	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$8,333.33	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,265.88 \$2,276.88 \$2,276.88	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 1 1 3 3 \$100,000.00 \$33,075.00 \$26,660.00 \$27,562.50
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers	513,125.00 58,400.00 52,187.50 25,187.50 25% Month 1 1 6 5 1 13 58,333.33 52,756.25 52,205.00 52,296.88 58,333.33 51,6537.50	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$8,333.33 \$1,6537.50	58,400.00 52,187.50 532,045,83 25% Month 3 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333.33 516,537.50	58,400.00 52,187.50 532,045.83 25% Month 4 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,933.33 51,65,937.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5 2,256.25 5,205.00 5,2296.88 \$8,333.33 \$1,6537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$58,333.33 \$16,537.50	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333,33 516,537.50	58,400.00 52,187,50 532,045,83 25% Month 8 1 6 5 1 1 3 58,333,33 52,756,25 52,205,00 52,296,88 56,333,39 51,65,397,50	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 1 1 3 52,756,25 52,205,00 52,296,88 58,333,33 516,587,50	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,256.88 58,333.33 51,6,547.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 51,756,25 \$2,205.00 \$2,256.88 \$3,333.33 \$16,537,50	58,400.00 52,187.50 532,045.83 25% Month 12 1 6 5 1 13 3 58,333.33 52,756.25 52,205.00 52,256.88 58,333.33 51,65,377.50	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 3 3 5 100,000.00 \$26,460.00 \$27,562.50 \$100,000.00 \$158,450.00
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support	\$13,125.00 \$54,0000 \$2,187.50 \$32,045.83 25% Month 1 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$51,025.00	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$8,333.33 \$16,537.50	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 53,333.33 516,537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,205.68 \$3,205.00 \$2,256.88 \$1,025.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,333.33 52,756.25 52,205.00 52,206.88 \$8,333.33 \$16,537.50 \$16,537.50 \$16,537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 23,045.83 25% 5 8,333.33 52,756.25 52,205.00 52,205.00 52,205.688 \$333.33 516,537.50 511,025.00	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,00 52,00 52,00 50,000 50,0000 50,000 50,0000 50,0000 50,0000 50,00000000	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$54,5537.50 \$16,5537.50 \$16,5537.50	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 1 1 3 3 58,233,33 52,756,25 52,205,00 52,296,88 53,333,33 516,537,50 511,025,00	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 53,333.33 516,537.50	58,400.00 52,187.50 532,045.83 25% Month 11 1 58,333.33 52,756,25 52,205.00 52,295.68 516,537,50 511,025.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 1 6 5 5 1 1 1 3 \$100,000.00 \$33,075.00 \$26,460.00 \$26,465.00 \$198,450.00 \$193,850.00
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manger / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers	513,125.00 58,400.00 52,187.50 25,187.50 25% Month 1 1 6 5 1 13 58,333.33 52,756.25 52,205.00 52,296.88 58,333.33 51,6537.50	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$8,333.33 \$1,6537.50	58,400.00 52,187.50 532,045,83 25% Month 3 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333.33 516,537.50	58,400.00 52,187.50 532,045.83 25% Month 4 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,933.33 51,65,937.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5 2,256.25 5,205.00 5,2296.88 \$8,333.33 \$1,6537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$58,333.33 \$16,537.50	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333,33 516,537.50	58,400.00 52,187,50 532,045,83 25% Month 8 1 6 5 1 1 3 58,333,33 52,756,25 52,205,00 52,296,88 56,333,39 51,65,397,50	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 1 1 3 52,756,25 52,205,00 52,296,88 58,333,33 516,587,50	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,256.88 58,333.33 51,6,547.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 51,756,25 \$2,205.00 \$2,256.88 \$3,333.33 \$16,537,50	58,400.00 52,187.50 532,045.83 25% Month 12 1 6 5 1 13 3 58,333.33 52,756.25 52,205.00 52,256.88 58,333.33 51,65,377.50	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 33,075.00 \$26,460.00 \$27,562.50 \$100,000.00 \$27,562.50
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Sales Support Marketing & Sales Support	513,125.00 55,400.00 52,187.50 25,187.50 25% Month 1 1 3 58,333.33 51,537.50 51,1025.00 52,296.88	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 88,333.33 3 88,333.33 3 82,756.25 52,205.00 52,296.88 \$16,537.50 \$11,025.00 \$2,296.88	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 51,025.00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 52,756.25 52,205.00 52,296.88 58,333.33 51,6537.50 511,025.00 52,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5 2,256.25 52,205.00 52,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 3 52,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$11,025.00 \$2,296.88	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 2,5% 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333,33 516,537.50 51,1025.00 52,296.88	58,400.00 52,187,50 532,045,83 25% Month 8 1 6 5 5 2,256,25 52,205,00 52,296,88 56,333,33 516,537,50 511,025,00 52,296,88	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 1 1 3 52,756,25 52,205,00 52,296,88 51,6587,50 51,1,025,00 52,296,88	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 53,333.33 516,537.50	58,400.00 52,187.50 532,045.83 25% Month 11 1 58,333.33 51,756,25 52,205.00 52,296.88 51,025.00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 12 1 6 5 1 13 3 58,333.33 51,5537.50 52,296.88 58,333.33 51,6537.50 511,025.00 52,296.88	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 33,075.00 \$26,460.00 \$27,562.50 \$100,000.00 \$132,300.00 \$27,562.50
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Bakers Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 53,333.33 516,537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,333.33 52,756.25 52,205.00 52,206.88 \$8,333.33 \$16,537.50 \$16,537.50 \$16,537.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 1 1 3 3 58,233,33 52,756,25 52,205,00 52,296,88 53,333,33 516,537,50 511,025,00	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	58,400.00 52,187.50 532,045.83 25% Month 11 1 58,333.33 52,756,25 52,205.00 52,295.68 516,537,50 511,025.00	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 5 100,000.00 \$24,660.00 \$24,660.00 \$24,562.50 \$198,450.00 \$198,450.00 \$192,255.50 \$192,350.00 \$192,255.50
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Sales Support Marketing & Sales Support	513,125.00 55,400.00 52,187.50 25,187.50 25% Month 1 1 3 58,333.33 51,537.50 51,1025.00 52,296.88	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 3 88,333.33 3 88,333.33 3 82,756.25 52,205.00 52,296.88 \$16,537.50 \$11,025.00 \$2,296.88	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 51,025.00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 52,756.25 52,205.00 52,296.88 58,333.33 51,6537.50 511,025.00 52,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5 2,256.25 52,205.00 52,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 1 1 3 3 52,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$11,025.00 \$2,296.88	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 2,5% 1 1 3 58,333.33 52,756.25 52,205.00 52,296.88 58,333,33 516,537.50 51,1025.00 52,296.88	58,400.00 52,187,50 532,045,83 25% Month 8 1 6 5 5 2,256,25 52,205,00 52,296,88 56,333,33 516,537,50 511,025,00 52,296,88	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 1 1 3 52,756,25 52,205,00 52,296,88 51,6587,50 51,1,025,00 52,296,88	58,400.00 52,187.50 532,045,83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 51,5,537.50 511,025,00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 11 1 58,333.33 51,756,25 52,205.00 52,296.88 51,025.00 52,296.88	58,400.00 52,187.50 532,045.83 25% Month 12 1 6 5 1 13 3 58,333.33 51,5537.50 52,296.88 58,333.33 51,6537.50 511,025.00 52,296.88	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$192,256.250 \$192,350.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Bakers Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,205.00 \$11,025.00 \$11,025.00 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$192,256.250 \$192,350.00
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Bakers Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,205.00 \$11,025.00 \$11,025.00 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$198,450.00 \$31,975.00 \$24,562.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250 \$100,550 \$1
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Bakers Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,205.00 \$11,025.00 \$11,025.00 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$198,450.00 \$31,975.00 \$24,562.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250.50 \$192,250 \$100,550 \$1
Sales Support Marketing & Sales Support Total Payroll Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Bakers Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 11 1 58,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,205.00 \$11,025.00 \$11,025.00 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$198,450.00 \$192,256.250
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	S8,400.00 S2,187.50 S32,045.83 25% Month 11 1 58,333.33 S2,756,25 S2,205.00 S2,295.68 S8,333.33 S16,537,50 S16,537,50 S16,537,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S17,50 S17	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,000.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 1 3 3 \$100,000.00 \$33,075.00 \$26,466.00 \$27,562.50 \$198,450.00 \$198,450.00 \$198,450.00 \$192,256.250
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 5 1 6 5 5,275.62 5,2,05.00 52,296.88 \$8,333.33 51,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	S8,400.00 S2,187.50 S32,045.83 25% Month 11 1 58,333.33 S2,756,25 S2,205.00 S2,295.68 S8,333.33 S16,537,50 S16,537,50 S16,537,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S17,50 S17	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,800.00 \$384,550.00 \$384,550.00 25% Total 1 6 5 5 330,75.00 \$330,75.00 \$26,460.00 \$27,562.50
Sales Support Marketing & Sales Support Total Payroll/Sales Year 3 Personnel Count General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Total Personnel Wage General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Personnel Costs General Manager / Baking Manager Bakers Sales Support Marketing & Sales Support Marketing & Sales Support Marketing & Sales Support	513,125,00 58,400,00 532,045,83 25% Month 1 1 3 58,333,33 52,756,25 52,205,00 52,2266,88 58,333,33 516,537,50 52,2266,88 538,192,71	\$13,125.00 \$8,400.00 \$2,187.50 \$32,045.83 25% Month 2 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,296.88 \$16,537.50 \$2,296.88 \$38,192.71	58,400.00 52,187.50 532,045.83 25% Month 3 1 6 5 1 1 3 3 58,333.33 52,756.25 52,205.00 52,296.88 538,392.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 4 1 6 5 1 1 3 \$8,333.33 \$2,756.25 \$2,205.00 \$2,205.00 \$2,296.88 \$16,537.50 \$1,025.00 \$2,296.88 \$31,027.50	58,400.00 52,187.50 532,045.83 25% Month 5 1 6 5 5 2,205.00 52,205.00 52,205.00 52,205.00 514,025.00 52,205.88 516,537.50 514,025.00 52,205.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 6 1 6 5 3 2 5,333.33 52,756.25 52,205.00 \$2,205.00 \$2,206.88 \$333.33 516,107.50 \$2,296.88 \$38,132.71	58,400.00 52,187.50 532,045,83 25% Month 7 1 6 5 5 1 1 3 58,333.33 52,756.25 52,205.00 52,205.00 52,205.00 511,025.00 52,296.88 538,192.71	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 8 1 6 5 5 8,333.33 52,756.25 52,205.00 \$2,296.88 \$8,333.33 \$16,537.50 \$11,025.00 \$2,296.88 \$38,192.71	\$8,400.00 52,187,50 532,045,83 25% Month 9 1 6 5 5 2,786,25 52,205,00 52,205,00 52,205,00 52,205,00 52,205,688 516,537,50 511,025,00 52,296,88 538,192,71	58,400.00 52,187.50 532,045.83 25% Month 10 1 6 5 5 1 1 3 3 58,333.33 52,756.25 52,295.6.88 538,333.33 516,537.50 52,296.88 538,192.71	S8,400.00 S2,187.50 S32,045.83 25% Month 11 1 58,333.33 S2,756,25 S2,205.00 S2,295.68 S8,333.33 S16,537,50 S16,537,50 S16,537,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S16,257,50 S17,50 S17	\$8,400.00 \$2,187.50 \$32,045.83 25% Month 12 1 6 5 1 1 3 3 58,333.33 52,756.25 52,296.88 \$8,333.33 52,756.25 52,296.88 \$3,192.50 \$11,025.00 \$2,296.88 \$3,81,92.71	\$100,800.00 \$26,250.00 \$384,550.00 25% Total 1 6 5 5 1 1 3 3 \$100,000.00 \$33,075.00 \$26,460.00 \$26,460.00 \$26,462.00 \$198,4550.00 \$198,455

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Asata Current Asata Courts Resolutible Neorunts Resolutible Notal Current Asata Ordal Current Asata Long-term Asata Accum. Deprediction	\$39,100.83 \$0.00	\$38,920.42										
Cash Accounts Receivable Inventory Other Current Assets Total Current Assets Fileed Assets Cing-term Assets	\$0.00											
Accounts Receivable Inventory Other Current Assets Total Current Assets Flord Assets Long-term Assets	\$0.00		\$46,619.02	\$56,773.42	\$67,356.15	\$77,947.63	\$88,547.86	\$99,156.84	\$109,774.57	\$120,401.05	\$131,036.28	\$141,680.
Other Current Assets Total Current Assets Vized Assets Long-term Assets		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.
Total Current Assets Flored Assets Long-term Assets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.
Fixed Assets Long-term Assets	\$0.00 \$39,100.83	\$0.00 \$38,920,42	\$0.00 \$46.619.02	\$0.00 \$56.773.42	\$0.00 \$67,356,15	\$0.00 \$77,947,63	\$0.00 \$88.547.86	\$0.00 \$99,156,84	\$0.00 \$109.774.57	\$0.00 \$120.401.05	\$0.00 \$131.036.28	\$0. \$141.680.
Long-term Assets	200,00000			gangs Farra	ger jaanses	411,011,000	200,017.000	400,00000	4444,774427	4120/102.003	1101,00010	2112,000
	45.00.000.00	45.00.000.00	45.00.000.00	45.00.000.00				\$540,000.00	45 40 000 00		45.00.000.00	47.00.000
	\$540,000.00 \$4,491.67	\$540,000.00 \$8,983.33	\$540,000.00 \$13,475.00	\$540,000.00 \$17,966.67	\$540,000.00 \$22,458.33	\$540,000.00 \$26,950.00	\$540,000.00 \$31,441.67	\$35,933.33	\$540,000.00 \$40,425.00	\$540,000.00 \$44,916.67	\$540,000.00	\$540,000.
Land	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.
	\$535,508.33 \$574,609.17	\$531,016.67 \$569,937.08	\$526,525.00 \$573,144.02	\$522,033.33 \$578,806.75	\$517,541.67 \$584,897.81	\$513,050.00 \$590,997.63	\$508,558.33 \$597,106.19	\$504,066.67 \$603,223.50	\$499,575,00	\$495,083,83	\$490,591.67 \$621,627.94	\$486,100. \$627,780.
	2014/003111	2003,937.06	3013,144,02	20/6,606.75	2004/03/101	3090,997.03	3397,106.19	\$005,225.50	3000,349,57	Sono/wowned	3041,047.34	3027,780
Labilities and Owners' Equity												
Current Liabilities Accounts Payable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.
Current Borrowing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.
Other Current Liabilities Subtotal Current Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
Subtotal Current Liabilities	50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6100	\$0.00	\$0.00	\$0.
Long-term Liabilities												
	\$297,500.00	\$295,000.00	\$292,500.00	\$290,000.00 \$290,000.00	\$287,500.00 \$287,500.00	\$285,000.00	\$282,500.00	\$280,000.00	\$277,500.00		\$272,500.00	\$270,000
Total Liabilities	\$297,500.00	\$295,000.00	\$292,500.00	\$290,000.00	\$287,500.00	\$285,000.00	\$282,500.00	\$280,000.00	\$277,500.00	\$275,000.00	\$272,500.00	\$270,000
Paid-In Capital	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000
Retained Earnings	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000.00	-\$10,000
Accum. Earnings Total Owners' Equity	-\$12,890.83 \$277,109.17	-\$15,062.92 \$274,987.08	-59,355.98 \$280,644.02	-\$1,195.25 \$288,806.75	\$7,397.81 \$297.397.81	\$15,997.63	\$24,606.19 \$314,606.19	\$33,223.50 \$323,223.50	\$41,849.57 \$331,849.57	\$50,484.38 \$340,484.38	\$39,127.94	\$87,780
	\$574,609.17	\$569,937.08	\$573,144.02	\$578,806.75	\$584,897.81	\$590,997.63	\$597,106.19	\$603,223.50	\$609,349.57	\$615,484.38	\$621,627.94	\$627,780
Tear 2	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 5	Month 9	Month 10	Month 11	Month
Assets Current Assets												
	\$162,686.92	\$183,702.34	\$204,726.51	\$225,759,43	\$246,801.10	\$267,851.52	\$288,910.68	\$309,978.60	\$331,055.27	\$352,140.69	\$373,234.86	\$394,337
Accounts Receivable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
nventory	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0
Other Current Assets Total Current Assets	\$0.00 \$162,686.92	\$183,702.34	\$204,726.51	\$0.00 \$225,759,43	\$246,801,10	\$0.00 \$267,851,52	\$288,910,68	\$309,978.60	\$331,055,27	\$352,140.69	\$373,234.86	\$0 \$394,337
Ibed Assets	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000,00	\$540,000.00	\$540,000,00	\$540,000,00	\$540,000
Long-term Assets Accum. Depreciation	\$58,391.67	\$62,883.33	\$67,375.00	\$71,866.67	\$76,358.33	\$80,850.00	\$85,341.67	\$89,833.33	\$94,325.00	\$98,816,67	\$105,308,33	\$107,800
and	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
Intel Fixed Assets	\$481,608.33 \$644,295.26	\$477,116.67 \$660,819.01	\$472,625.00 \$677,351.51	\$468,133.33 \$693,892.76	\$463,641.67 \$710,442.76	\$459,150.00 \$727,001.52	\$454,658.33 \$743,569.02	\$450,166.67 \$760,145.27	\$445,675.00 \$77 <u>6,730.27</u>	\$441,183.33	\$436,691.67 \$809,926.52	\$432,200 \$826,537
odi Aberb	3044,230.20	2000/013/01	3677,351.51	2093,092.70	\$710,002.76	\$727,001.52	\$743,560.02	\$700,145.27	\$110,130.21	\$793,329.02	2003/320.52	2020,537
Jabilities and Owners' Equity											-	
Current Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	50
Current Borrowing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ŝ
Other Current Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
Subtotal Current Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
ong-term Liabilities												
Sank Loan	\$267,500.00	\$265,000.00	\$252,500.00	\$260,000.00	\$257,500.00	\$255,000.00	\$252,500.00	\$250,000.00	\$247,500.00	\$245,000.00	\$242,500.00	\$240,000
fotal Liabilities	\$267,500.00	\$265,000.00	\$262,500.00	\$260,000.00	\$257,500.00	\$255,000.00	\$252,500.00	\$250,000.00	\$247,500.00	\$245,000.00	\$242,500.00	\$240,000
Paid-In Capital	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000
Retained Earnings	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780.26	\$57,780
Accum. Earnings	\$19,015.00	\$38,038.75	\$57,071.25	\$76,112.51	\$95,162.51	\$114,221.26	\$133,288.76	\$152,365.01	\$171,450.01	\$190,543.77	\$209,646.27	\$228,757
Total Owners' Equity Total Liabilities and Owners' Equity	\$376,795.26 \$644,295.26	\$395,819.01 \$660,819.01	\$414,851.51 \$677,381.51	\$433,892.76 \$693,892.76	\$452,942.76 \$710,442.76	\$472,001.52 \$727,001.52	\$491,069.02 \$743,569.02	\$510,145.27 \$760,145.27	\$529,230.27 \$776,730.27	\$548,324.02 \$793,324.02	\$567,426.52 \$809,926.52	\$586,537 \$826,537
Call Calculates and Counters Equity	Jorge Sheet	2000,013101	2011,221.51	2010,012.79	showing	3121,001.52	3743,503.02	3/00,243.27	3//0,/30.2/	3733,328.02	3003,320.32	2020,537
fear 3	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month S	Month 9	Month 30	Month 11	Month
kisets												
Current Assets												
	\$424,823.93	\$455,309.09	\$485,793.25	\$516,276.41	\$546,758.57	\$577,239.73	\$607,719.89	\$638,199.05	\$668,677.20	\$699,154.36	\$729,630.52	\$760,105
ccounts Receivable mentory	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0 \$2
Ther Current Assets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ŝ
	\$424,823.93	\$455,309.09	\$485,793.25	\$516,276.41	\$546,758.57	\$577,239.73	\$607,719.89	\$638,199.05	\$668,677.20	\$699,154.36	\$729,630.52	\$760,105
bed Assets												
	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000.00	\$540,000
ccum. Depreciation	\$112,291.67	\$116,783.33	\$121,275.00	\$125,766.67	\$130,258.33	\$134,750.00	\$139,241.67	\$143,733.33	\$148,225.00	\$152,716.67	\$157,208.33	\$161,700
and lotal Fixed Assets	\$0.00 \$427,708.33	\$0.00 \$423,216.67	\$0.00 \$418,725,00	\$0.00 \$414,233,33	\$0.00 \$409,741.67	\$0.00 \$405,250.00	\$0.00 \$400,758.33	\$0.00 \$396,266.67	\$0.00 \$391,775.00	\$0.00 \$387,283.33	\$0.00 \$382,791.67	\$378,300
otal Assets	\$852,532.27	\$878,525.76	\$904,518.25	\$930,509.74	\$956,500.24	\$982,489.73	\$1,008,478.22		\$1,060,452.20		\$1,112,422.19	\$1,138,405
Jabilities and Owners' Equity								_				
labilities and Owners' Equity Current Liabilities												
ccounts Payable	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
urrent Borrowing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$
ther Current Liabilities ubtotal Current Liabilities	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00	\$0.00	\$0
ang-term Liabilities	41997 BOD 00	dags and ar	4000 FOR 00				\$222 500.00		****	6335 CHO 00	dana sera ar	-
	\$237,500.00 \$237,500.00	\$235,000.00 \$235,000.00	\$232,500.00	\$230,000.00 \$730,000.00	\$227,500.00 \$227,500.00	\$225,000.00	\$222,500.00	\$220,000.00 \$220,000.00	\$217,500.00 \$217,500.00	\$215,000.00	\$212,500.00 \$212,500.00	\$210,000
lank Loan												
lank Loan Iotal Liabilities	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00		\$300,000.00	\$300,000.00	\$300,000
Sank Loan Fotal Liabilities Yeld-In Cepital	\$286,537.77	\$286,587.77 \$56,987.98	\$286,537.77 \$85,480.48	\$286,537.77	\$286,537.77 \$142,462.46	\$296,537.77	\$286,537.77 \$199,440.45	\$286,537.77 \$227,927.94	\$286,537.77	\$286,537.77 \$284,899.92	\$286,537.77 \$313,384,41	\$286,537 \$341,867
Sank Loan Total Liabilities Peld-In Capital Retained Earnings		\$643,525.76	\$672,018.25	\$700,509,74	\$729,000.24	\$757,489.73	\$785,978.22	\$814,465.71	\$842,952.20	\$871,437.70	\$899,922.19	\$928,405
Sank Loan Total Liebilities Yald-In Capital Retained Earnings Accum. Earnings Total Ownern' Equity	\$28,494.49		\$904,518,25	\$930,509.74	\$955,500.24	\$982,489.73	\$1,008,478.22	\$1,034,465.71	\$1,060,452.20	\$1,086,437.70	\$1,112,422.19	\$1,138,405
lank Loan otal Llabilities teld-In Capital Istained Eamings occum. Eamings occum. Eamings	\$28,494,49	\$878,525.76	and and a second				p					
Sank Loan Iotal Labilities Yald-In Capital Iotalned Eamings Accum. Eamings	\$28,494.49	\$878,525.76										
Sank Loan Total Liebilities Yald-In Capital Retained Earnings Accum. Earnings Total Ownern' Equity	\$28,494.49	\$878,525.76										
Sank Loan Total Liabilities Pald-In Capital Iotalaned Eamings Accum. Eamings Total Owners' Equity	\$28,494.49	\$878,525.76										
ank Loan otal Llabillities sid-in Capital etained Eamings occum. Eamings otal Owners' Equity	\$28,494.49	\$878,525.76										
ank Loan otal Llabillities sid-in Capital etained Eamings occum. Eamings otal Owners' Equity	\$28,494.49	\$878,525.76										
nk Loan Kai Liabilities iid-in Capitai tained Eamings coum. Eamings tai Ownen: Equity	\$28,494.49	\$878,525.76										

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